

Annual General Meeting of Shareholders

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PUBLIC

SAP: A proud track record of **success**

 **~2.2x**


Total revenue
(since 2009)

 **>2.3x**

Operating profit
(non-IFRS)

 **>2.8x**

Market
value

 **>150M**
>8,300

Cloud users/
SAP S/4HANA
customers

2017: Accelerating SAP's momentum

€3.77bn

Cloud
subscriptions and
support revenue

€19.55bn

Cloud and
software revenue

€23.5bn

Total
revenue

63%

Share of more
predictable revenue

€6.77bn

Operating
profit

SAP's share price increased 12.8% in 2017



Q1 2018: **Strong start to 2018**

€1,072 M

+31%

Cloud
subscriptions and
support revenue

€245 M

+25%

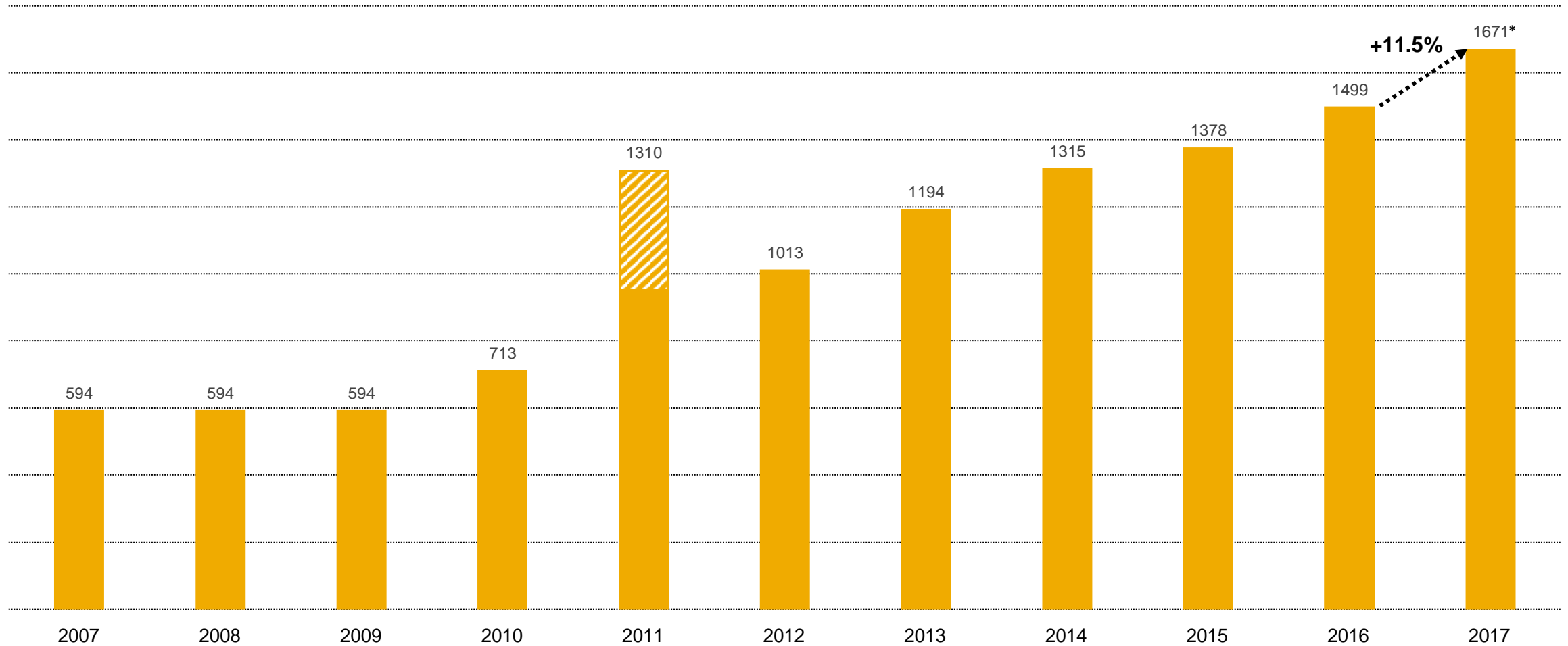
New cloud
bookings

€1,235 M

+14%

Operating
profit

Total distributed dividends



€ millions


Agenda topics for voting (abbreviated)

2. Appropriation of retained earnings for fiscal year 2017
3. Approval of acts of Executive Board
4. Approval of acts of Supervisory Board
5. Approval of system of Executive Board compensation
6. Appointment of auditors for financial statements and group annual financial statements
7. By-elections of Supervisory Board members
 - (a) Aicha Evans
 - (b) Dr. Friederike Rotsch
 - (c) Gerhard Oswald
 - (d) Diane Greene
8. Resolution on the authorization to acquire and use treasury shares
9. Amendment introducing flexibility regarding the term of office of Supervisory Board members

SAP: More than just a financial success

 **85%**
Employee
engagement

 **+4pp**
Leadership
trust

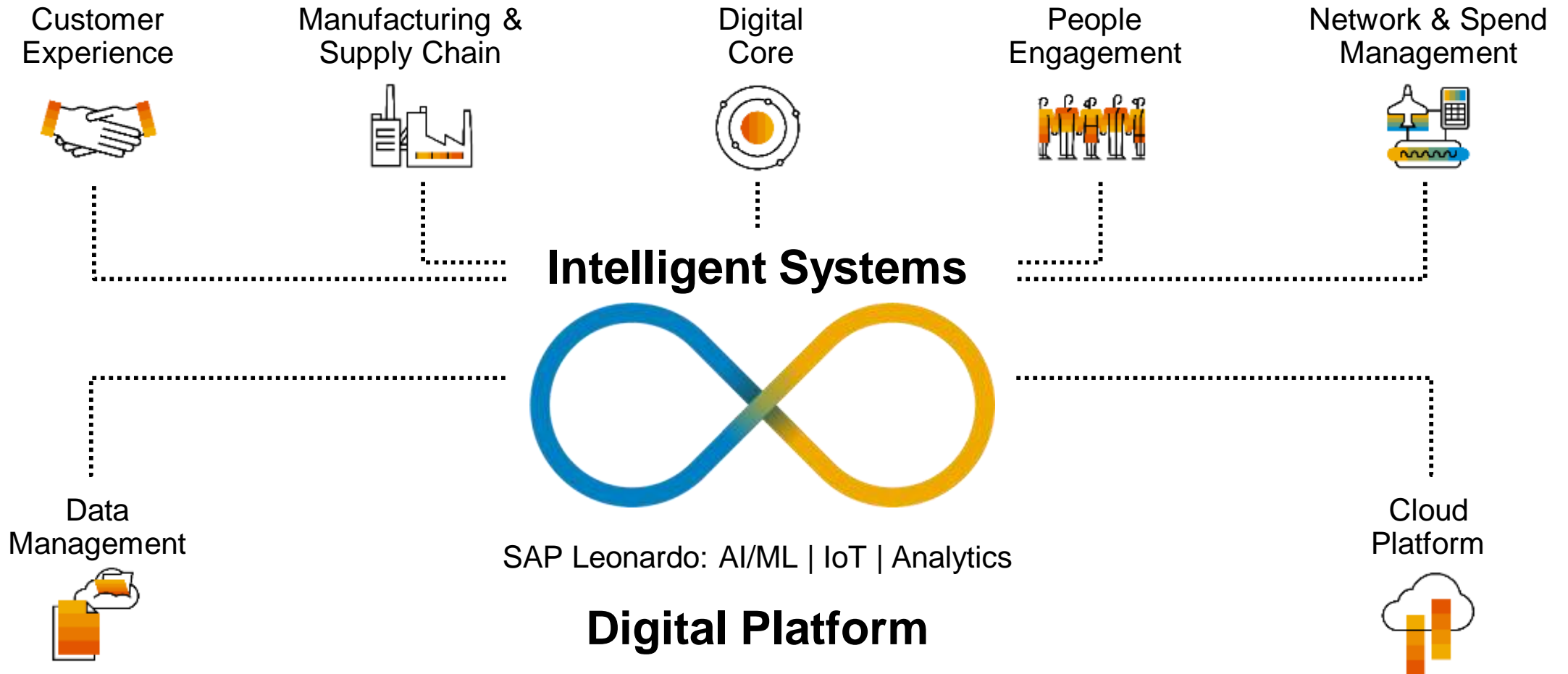
 **94.6%**
Retention
rate

 **25.4%**
Women in
management

 **325kt**
Carbon
emission

The Intelligent Enterprise Vision

Intelligent Cloud Suite



Help the **world run better** and **improve people's lives**

