



**FINANCIAL INFORMATION
FOR THE THIRD QUARTER 2013**
(Condensed and Unaudited)

	Page
Financial Statements (IFRS)	
Income Statements – Quarter	F1
Income Statements – Nine Months	F2
Statements of Financial Position	F3-F4
Statements of Cash Flows	F5
Supplementary Financial Information	
Reconciliation from Non-IFRS Numbers to IFRS Numbers	F6-F7
Non-IFRS Adjustments	F8
Revenue by Region	F9-F12

Financial Statements (IFRS)

CONSOLIDATED INCOME STATEMENTS

For the three months ended September 30

€ millions, unless otherwise stated	Note	2013	2012	Change in %
Software		975	1,026	-5
Cloud subscriptions and support		191	63	203
Software and cloud subscriptions		1,167	1,089	7
Support		2,184	2,105	4
Software and software-related service revenue		3,351	3,194	5
Consulting		553	616	-10
Other services		142	142	0
Professional services and other service revenue		695	758	-8
Total revenue		4,045	3,952	2
Cost of software and software-related services		-636	-638	0
Cost of professional services and other services		-605	-619	-2
Total cost of revenue		-1,241	-1,257	-1
Gross profit		2,804	2,695	4
Research and development		-552	-547	1
Sales and marketing		-986	-984	0
General and administration		-207	-232	-11
Restructuring		-17	-4	>100
TomorrowNow litigation		0	-7	<-100
Other operating income/expense, net		0	0	19
Total operating expenses		-3,003	-3,031	-1
Operating profit		1,043	921	13
Other non-operating income/expense, net		-1	-92	-99
Finance income		38	34	13
Finance costs		-45	-41	11
Financial income, net		-7	-7	1
Profit before tax		1,035	822	26
Income tax expense	(6)	-274	-204	34
Profit after tax		762	618	23
Profit attributable to non-controlling interests		0	0	N/A
Profit attributable to owners of parent		762	618	23
Earnings per share, basic (in €)*	(7)	0.64	0.52	23
Earnings per share, diluted (in €)*	(7)	0.64	0.52	23

* For the three months ended September 30, 2013 and 2012, the weighted average number of shares was 1,193 million (diluted 1,195 million) and 1,192 million (diluted: 1,193 million), respectively (treasury stock excluded).

CONSOLIDATED INCOME STATEMENTS

For the nine months ended September 30

€ millions, unless otherwise stated	Note	2013	2012	Change in %
Software		2,614	2,722	-4
Cloud subscriptions and support		488	144	238
Software and cloud subscriptions		3,101	2,866	8
Support		6,470	6,071	7
Software and software-related service revenue		9,571	8,937	7
Consulting		1,689	1,830	-8
Other services		448	433	3
Professional services and other service revenue		2,137	2,263	-6
Total revenue		11,708	11,200	5
Cost of software and software-related services		-1,838	-1,743	5
Cost of professional services and other services		-1,820	-1,888	-4
Total cost of revenue		-3,658	-3,631	1
Gross profit		8,050	7,569	6
Research and development		-1,676	-1,638	2
Sales and marketing		-3,021	-2,786	8
General and administration		-635	-664	-4
Restructuring		-47	-8	>100
TomorrowNow litigation		0	-1	<-100
Other operating income/expense, net		6	1	>100
Total operating expenses		-9,031	-8,727	3
Operating profit		2,677	2,473	8
Other non-operating income/expense, net		-14	-145	-91
Finance income		94	86	10
Finance costs		-138	-119	16
Financial income, net		-44	-33	33
Profit before tax		2,620	2,295	14
Income tax expense	(6)	-614	-572	7
Profit after tax		2,006	1,723	16
Profit attributable to non-controlling interests		0	0	N/A
Profit attributable to owners of parent		2,006	1,723	16
Earnings per share, basic (in €)*	(7)	1.68	1.45	16
Earnings per share, diluted (in €)*	(7)	1.68	1.45	16

* For the nine months ended September 30, 2013 and 2012, the weighted average number of shares was 1,193 million (diluted 1,195 million) and 1,191 million (diluted: 1,192 million), respectively (treasury stock excluded).

Due to rounding, numbers may not add up precisely.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at September 30, 2013, and December 31, 2012

€ millions	Notes	2013	2012
Cash and cash equivalents		3,255	2,477
Other financial assets	(8)	221	154
Trade and other receivables	(9)	3,052	3,917
Other non-financial assets		413	294
Tax assets		256	156
Total current assets		7,197	6,998
Goodwill		13,876	13,227
Intangible assets		3,108	3,234
Property, plant, and equipment		1,771	1,708
Other financial assets	(8)	524	509
Trade and other receivables	(9)	81	88
Other non-financial assets		90	68
Tax assets		192	170
Deferred tax assets		693	708
Total non-current assets		20,336	19,711
Total assets		27,534	26,710

€ millions	Notes	2013	2012
Trade and other payables		793	870
Tax liabilities		374	511
Financial liabilities	(10)	1,748	802
Other non-financial liabilities		1,697	2,136
Provision TomorrowNow litigation		227	234
Other provisions		357	609
Provisions		584	843
Deferred income	(11)	2,235	1,386
Total current liabilities		7,431	6,547
Trade and other payables		45	63
Tax liabilities		387	388
Financial liabilities	(10)	3,799	4,446
Other non-financial liabilities		108	98
Provisions		277	361
Deferred tax liabilities		506	574
Deferred income	(11)	64	62
Total non-current liabilities		5,186	5,991
Total liabilities		12,618	12,538
Issued capital		1,229	1,229
Share premium		532	492
Retained earnings		14,973	13,973
Other components of equity		-542	-194
Treasury shares		-1,284	-1,337
Equity attributable to owners of parent		14,907	14,163
Non-controlling interests		9	8
Total equity	(12)	14,916	14,171
Equity and liabilities		27,534	26,710

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the nine months ended September 30

€ millions	2013	2012
Profit after tax	2,006	1,723
Adjustments to reconcile profit after taxes to net cash provided by operating activities:		
Depreciation and amortization	714	622
Income tax expense	614	572
Financial income, net	44	33
Decrease/increase in sales and bad debt allowances on trade receivables	44	18
Other adjustments for non-cash items	64	28
Decrease/increase in trade and other receivables	766	588
Decrease/increase in other assets	-180	-109
Decrease/increase in trade payables, provisions, and other liabilities	-856	-345
Decrease/increase in deferred income	898	820
Cash outflows due to TomorrowNow litigation	-1	-8
Interest paid	-101	-135
Interest received	50	67
Income taxes paid, net of refunds	-1,022	-817
Net cash flows from operating activities	3,040	3,057
Business combinations, net of cash and cash equivalents acquired	-1,131	-2,757
Purchase of intangible assets and property, plant, and equipment	-401	-370
Proceeds from sales of intangible assets or property, plant, and equipment	40	30
Purchase of equity or debt instruments of other entities	-1,358	-905
Proceeds from sales of equity or debt instruments of other entities	1,311	1,517
Net cash flows from investing activities	-1,539	-2,485
Dividends paid	-1,013	-1,310
Purchase of treasury shares	0	-53
Proceeds from reissuance of treasury shares	36	83
Proceeds from issuing shares (share-based payments)	0	15
Proceeds from borrowings	1,000	1,000
Repayments of borrowings	-624	-1,313
Net cash flows from financing activities	-601	-1,578
Effect of foreign exchange rates on cash and cash equivalents	-122	-33
Net decrease/increase in cash and cash equivalents	778	-1,039
Cash and cash equivalents at the beginning of the period	2,477	4,965
Cash and cash equivalents at the end of the period	3,255	3,926

SUPPLEMENTARY FINANCIAL INFORMATION

(UNAUDITED)

RECONCILIATION FROM NON-IFRS NUMBERS TO IFRS NUMBERS

The following tables present a reconciliation from our non-IFRS numbers (including our non-IFRS at constant currency numbers) to the respective most comparable IFRS numbers. Note: Our non-IFRS numbers are not prepared under a comprehensive set of accounting rules or principles.

For the three months ended September 30											
€ millions, unless otherwise stated	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency Impact**	Non-IFRS Constant Currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS Constant Currency**
Revenue Numbers											
Software	975	2	977	65	1,042	1,026	0	1,026	-5	-5	2
Cloud subscriptions and support	191	5	197	13	209	63	17	80	203	146	162
Software and cloud subscriptions	1,167	7	1,174	78	1,252	1,089	17	1,106	7	6	13
Support	2,184	5	2,189	142	2,331	2,105	1	2,106	4	4	11
Software and software-related service revenue	3,351	12	3,363	220	3,583	3,194	18	3,212	5	5	12
Consulting	553	0	553	35	588	616	0	616	-10	-10	-5
Other services	142	0	142	9	151	142	0	142	0	0	6
Professional services and other service revenue	695	0	695	44	739	758	0	758	-8	-8	-3
Total revenue	4,045	12	4,057	264	4,321	3,952	18	3,970	2	2	9
Operating Expense Numbers											
Cost of software and software-related services	-636	92	-544			-638	106	-532	0	2	
Cost of professional services and other services	-605	34	-571			-619	43	-576	-2	-1	
Total cost of revenue	-1,241	126	-1,115			-1,257	149	-1,108	-1	1	
Gross profit	2,804	138	2,942			2,695	167	2,862	4	3	
Research and development	-552	31	-521			-547	29	-518	1	1	
Sales and marketing	-986	46	-940			-984	67	-917	0	2	
General and administration	-207	21	-185			-232	44	-188	-11	-2	
Restructuring	-17	17	0			-4	4	0	>100	N/A	
TomorrowNow litigation	0	0	0			-7	7	0	<-100	N/A	
Other operating income/expense, net	0	0	0			0	0	0	19	19	
Total operating expenses	-3,003	242	-2,761	-135	-2,896	-3,031	300	-2,731	-1	1	6
Profit Numbers											
Operating profit	1,043	253	1,296	129	1,425	921	318	1,239	13	5	15
Other non-operating income/expense, net	-1	0	-1			-92	0	-92	-99	-99	
Finance income	38	0	38			34	0	34	13	13	
Finance costs	-45	0	-45			-41	0	-41	11	11	
Financial income, net	-7	0	-7			-7	0	-7	1	1	
Profit before tax	1,035	253	1,289			822	318	1,140	26	13	
Income tax expense	-274	-82	-355			-204	-100	-304	34	17	
Profit after tax	762	172	933			618	218	836	23	12	
Profit attributable to non-controlling interests	0	0	0			0	0	0	N/A	N/A	
Profit attributable to owners of parent	762	172	933			618	218	836	23	12	
Key Ratios											
Operating margin (in %)	25.8		32.0		33.0	23.3		31.2	2.5pp	0.8pp	1.8pp
Effective tax rate (in %)	26.4		27.6			24.8		26.7	1.6pp	0.9pp	
Earnings per share, basic (in €)*	0.64		0.78			0.52		0.70	23	11	
Deferred cloud subscriptions and support revenue (September 30)	376	6	382			169	44	213	>100	79	

For the nine months ended September 30

€ millions, unless otherwise stated	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency Impact**	Non-IFRS Constant Currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS Constant Currency**
Revenue Numbers											
Software	2,614	2	2,616	117	2,732	2,722	0	2,722	-4	-4	0
Cloud subscriptions and support	488	60	547	18	565	144	39	183	238	198	208
Software and cloud subscriptions	3,101	62	3,163	135	3,298	2,866	40	2,905	8	9	14
Support	6,470	14	6,484	249	6,733	6,071	4	6,075	7	7	11
Software and software-related service revenue	9,571	76	9,647	384	10,030	8,937	43	8,980	7	7	12
Consulting	1,689	0	1,689	59	1,748	1,830	0	1,830	-8	-8	-4
Other services	448	0	448	15	463	433	0	433	3	3	7
Professional services and other service revenue	2,137	0	2,137	74	2,211	2,263	0	2,263	-6	-6	-2
Total revenue	11,708	76	11,784	458	12,242	11,200	43	11,243	5	5	9
Operating Expense Numbers											
Cost of software and software-related services	-1,838	266	-1,572			-1,743	253	-1,490	5	6	
Cost of professional services and other services	-1,820	85	-1,735			-1,888	108	-1,780	-4	-3	
Total cost of revenue	-3,658	351	-3,307			-3,631	361	-3,270	1	1	
Gross profit	8,050	426	8,477			7,569	404	7,973	6	6	
Research and development	-1,676	69	-1,607			-1,638	97	-1,541	2	4	
Sales and marketing	-3,021	142	-2,879			-2,786	177	-2,609	8	10	
General and administration	-635	55	-581			-664	85	-579	-4	0	
Restructuring	-47	47	0			-8	8	0	>100	N/A	
TomorrowNow litigation	0	0	0			-1	1	0	<-100	N/A	
Other operating income/expense, net	6	0	6			1	0	1	>100	>100	
Total operating expenses	-9,031	663	-8,368	-229	-8,597	-8,727	729	-7,998	3	5	7
Profit Numbers											
Operating profit	2,677	739	3,416	229	3,645	2,473	772	3,245	8	5	12
Other non-operating income/expense, net	-14	0	-14			-145	0	-145	-91	-91	
Finance income	94	0	94			86	0	86	10	10	
Finance costs	-138	0	-138			-119	1	-118	16	17	
Financial income, net	-44	0	-44			-33	1	-32	33	38	
Profit before tax	2,620	739	3,359			2,295	773	3,068	14	9	
Income tax expense	-614	-248	-861			-572	-247	-819	7	5	
Profit after tax	2,006	491	2,498			1,723	526	2,249	16	11	
Profit attributable to non-controlling interests	0	0	0			0	0	0	N/A	N/A	
Profit attributable to owners of parent	2,006	491	2,498			1,723	526	2,249	16	11	
Key Ratios											
Operating margin (in %)	22.9		29.0		29.8	22.1		28.9	0.8pp	0.1pp	0.9pp
Effective tax rate (in %)	23.4		25.6			24.9		26.7	-1.5pp	-1.1pp	
Earnings per share, basic (in €)*	1.68		2.09			1.45		1.89	16	11	
Deferred cloud subscriptions and support revenue (September 30)	376	6	382			169	44	213	>100	79	

* Adjustments in the revenue line items are for support revenue, cloud subscription revenue, and other similarly recurring revenues that entities acquired by SAP would have recognized had they remained stand-alone entities but that SAP is not permitted to recognize as revenue under IFRS as a result of business combination accounting rules. Adjustments in the operating expense line items are for acquisition-related charges, share-based compensation expenses, restructuring expenses, and discontinued activities.

** Constant currency revenue and operating income figures are calculated by translating revenue and operating income of the current period using the average exchange rates from the previous year's respective period instead of the current period. Constant currency period-over-period changes are calculated by comparing the current year's non-IFRS constant currency numbers with the non-IFRS number of the previous year's respective period.

NON-IFRS ADJUSTMENTS

€ millions, unless otherwise stated	7/1 – 9/30/2013	1/1 – 9/30/2013	7/1 – 9/30/2012	1/1 – 9/30/2012
Software and software-related service revenue (IFRS)	3,351	9,571	3,194	8,937
Adjustment for deferred revenue write-down	12	76	18	43
Software and software-related service revenue (Non-IFRS)	3,363	9,647	3,212	8,980
Operating profit (IFRS)	1,043	2,677	921	2,473
Revenue Adjustments (per above)	12	76	18	43
Adjustment for discontinued activities	0	0	7	1
Adjustment for acquisition-related charges	142	424	137	387
Adjustment for stock-based compensation expenses	83	192	152	333
Adjustment for restructuring	17	47	4	8
Operating expense adjustments	242	663	300	729
Operating profit adjustments	253	739	318	772
Operating profit (Non-IFRS)	1,296	3,416	1,239	3,245
Profit after tax (IFRS)	762	2,006	618	1,723
Revenue adjustments (per above)	12	76	18	43
Operating profit expense adjustments (per above)	242	663	300	729
Adjustments pre-tax	253	739	318	773
Taxes on adjustments	-82	-248	-100	-247
Profit after tax (Non-IFRS)	933	2,498	836	2,249

Due to rounding, numbers may not add up precisely.

REVENUE BY REGION

The following table presents our IFRS and non-IFRS revenue by region. Details regarding the different views (based on location of contract negotiation respectively by customer location) are described in the note "Segment and Geographic Information" of our Consolidated Financial Statements. The table also presents a reconciliation from our non-IFRS revenue (including our non-IFRS revenue at constant currency) to the respective most comparable IFRS revenue.

Note: Our non-IFRS revenues are not prepared under a comprehensive set of accounting rules or principles.

Revenues by Region - Management View

For the three months ended September 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency Impact**	Non-IFRS Constant Currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS Constant Currency**
Software revenue by region											
EMEA	402	1	403	8	411	374	0	374	7	8	10
Americas	398	0	398	34	432	458	0	458	-13	-13	-6
APJ	176	0	176	23	199	194	0	194	-9	-9	3
Software revenue	975	2	977	65	1,042	1,026	0	1,026	-5	-5	2
Software revenue by location of negotiation and cloud subscription revenue by region											
EMEA	433	1	434	9	443	390	0	390	11	11	14
Americas	550	5	555	45	600	502	16	518	10	8	17
APJ	185	0	185	24	209	197	0	197	-6	-6	6
Software revenue by location of negotiation and cloud subscription revenue	1,167	7	1,174	78	1,252	1,089	17	1,106	7	6	13

Revenues by Regions – Location of Customers

For the three months ended September 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency Impact**	Non-IFRS Constant Currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS Constant Currency**
Software revenue by region											
EMEA	422	1	423	10	433	373	0	373	13	13	16
Americas	364	1	365	32	397	459	0	459	-21	-20	-14
APJ	189	0	189	24	213	194	0	194	-3	-3	10
Software revenue	975	2	977	65	1,042	1,026	0	1,026	-5	-5	2
Cloud subscriptions and support revenue by region											
EMEA	31	0	31	1	32	16	0	16	89	89	97
Americas	152	5	157	11	168	44	16	60	>100	>100	>100
APJ	9	0	9	1	10	3	0	3	>100	>100	>100
Cloud subscriptions and support revenue	191	5	197	13	209	63	17	80	203	146	162
Software and cloud subscription revenue by region											
EMEA	452	2	454	11	465	390	0	390	16	16	19
Americas	516	6	522	42	564	502	17	519	3	1	9
APJ	198	0	198	25	223	197	0	197	1	1	13
Software and cloud subscription revenue	1,167	7	1,174	78	1,252	1,089	17	1,106	7	6	13

Software and software-related service revenue by region											
Germany	470	0	470	1	471	438	0	438	7	7	7
Rest of EMEA	1,062	2	1,064	34	1,098	957	0	957	11	11	15
Total EMEA	1,531	3	1,534	34	1,568	1,395	0	1,395	10	10	12
United States	931	8	939	53	992	921	18	939	1	0	6
Rest of Americas	357	1	358	49	407	326	0	326	10	10	25
Total Americas	1,288	9	1,297	102	1,399	1,247	18	1,265	3	3	11
Japan	140	0	140	46	186	174	0	174	-20	-20	7
Rest of APJ	391	0	391	38	429	377	0	377	4	4	14
Total APJ	531	0	531	84	615	552	0	552	-4	-4	12
Software and software-related service revenue	3,351	12	3,363	220	3,583	3,194	18	3,212	5	5	12
Total revenue by region											
Germany	598	0	598	0	598	575	0	575	4	4	4
Rest of EMEA	1,257	2	1,259	43	1,302	1,142	0	1,142	10	10	14
Total EMEA	1,854	3	1,857	43	1,900	1,716	0	1,716	8	8	11
United States	1,144	8	1,152	65	1,217	1,152	18	1,170	-1	-2	4
Rest of Americas	430	1	431	57	488	423	0	423	2	2	15
Total Americas	1,574	9	1,583	122	1,705	1,575	18	1,593	0	-1	7
Japan	157	0	157	52	209	197	0	197	-20	-20	6
Rest of APJ	460	0	460	47	507	463	0	463	-1	-1	10
Total APJ	617	1	618	98	716	661	0	661	-7	-7	8
Total revenue	4,045	12	4,057	264	4,321	3,952	18	3,970	2	2	9

**Revenues by Region
- Management View**

For the nine months ended September 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency Impact**	Non-IFRS Constant Currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS Constant Currency**
Software revenue by region											
EMEA	1,116	2	1,118	19	1,137	1,069	0	1,069	4	5	6
Americas	1,043	1	1,044	58	1,102	1,131	0	1,131	-8	-8	-3
APJ	454	0	454	40	494	522	0	522	-13	-13	-5
Software revenue	2,614	2	2,616	117	2,732	2,722	0	2,722	-4	-4	0
Software revenue by location of negotiation and cloud subscription revenue by region											
EMEA	1,197	2	1,199	21	1,220	1,113	0	1,113	8	8	10
Americas	1,425	60	1,485	73	1,558	1,222	40	1,262	17	18	23
APJ	479	0	479	41	520	531	0	531	-10	-10	-2
Software revenue by location of negotiation and cloud subscription revenue	3,101	62	3,163	135	3,298	2,866	39	2,905	8	9	14

Revenues by Regions – Location of Customers

For the nine months ended September 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency Impact**	Non-IFRS Constant Currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS Constant Currency**
Software revenue by region											
EMEA	1,138	1	1,139	20	1,159	1,105	0	1,105	3	3	5
Americas	1,007	1	1,008	55	1,063	1,090	0	1,090	-8	-8	-2
APJ	469	0	469	41	510	527	0	527	-11	-11	-3
Software revenue	2,614	2	2,616	117	2,732	2,722	0	2,722	-4	-4	0
Cloud subscriptions and support revenue by region											
EMEA	81	0	81	2	83	44	0	44	84	84	88
Americas	382	59	441	15	456	91	40	131	>100	>100	>100
APJ	25	0	25	1	26	9	0	9	>100	>100	>100
Cloud subscriptions and support revenue	488	60	547	18	565	144	40	184	238	198	208
Software and cloud subscription revenue by region											
EMEA	1,219	1	1,220	23	1,243	1,149	0	1,149	6	6	8
Americas	1,389	61	1,450	70	1,520	1,181	39	1,220	18	19	25
APJ	493	0	493	43	536	536	0	536	-8	-8	0
Software and cloud subscription revenue	3,101	62	3,163	135	3,298	2,866	39	2,905	8	9	14

Software and software-related service revenue by region											
Germany	1,324	0	1324	0	1,324	1,245	1	1,246	6	6	6
Rest of EMEA	3,052	2	3,054	67	3,121	2,845	1	2,846	7	7	10
Total EMEA	4,376	2	4,378	67	4,445	4,090	2	4,092	7	7	9
United States	2,692	71	2,763	84	2,847	2,456	41	2,497	10	11	14
Rest of Americas	1,002	1	1,003	81	1,084	872	0	872	15	15	24
Total Americas	3,693	73	3,766	164	3,930	3,328	41	3,369	11	12	17
Japan	403	0	403	101	504	489	0	489	-18	-18	3
Rest of APJ	1,100	0	1,100	51	1,151	1,030	0	1,030	7	7	12
Total APJ	1,502	0	1,502	153	1,655	1,519	0	1,519	-1	-1	9
Software and software-related service revenue	9,571	76	9,647	384	10,030	8,937	43	8,980	7	7	12
Total revenue by region											
Germany	1,714	0	1,714	0	1,714	1,666	1	1,667	3	3	3
Rest of EMEA	3,642	2	3,644	83	3,727	3,433	1	3,434	6	6	9
Total EMEA	5,356	3	5,359	82	5,441	5,099	2	5,101	5	5	7
United States	3,353	71	3,424	102	3,526	3,151	41	3,192	6	7	10
Rest of Americas	1,226	1	1,227	97	1,324	1,138	0	1,138	8	8	16
Total Americas	4,579	72	4,651	199	4,850	4,289	41	4,330	7	7	12
Japan	453	0	453	114	567	557	0	557	-19	-19	2
Rest of APJ	1,320	0	1,320	64	1,384	1,254	0	1,254	5	5	10
Total APJ	1,774	0	1,774	177	1,951	1,812	0	1,812	-2	-2	8
Total revenue	11,708	76	11,784	458	12,242	11,200	43	11,243	5	5	9

* Adjustments in the revenue line items are for support revenue, cloud subscription revenue, and other similarly recurring revenues that entities acquired by SAP would have recognized had they remained stand-alone entities but that SAP is not permitted to recognize as revenue under IFRS as a result of business combination accounting rules.

** Constant currency revenue figures are calculated by translating revenue of the current period using the average exchange rates from the previous year's respective period instead of the current period. Constant currency period-over-period changes are calculated by comparing the current year's non-IFRS constant currency numbers with the non-IFRS number of the previous year's respective period.

For a more detailed description of these adjustments and their limitations as well as our constant currency figures, see our Web site www.sap.com/corporate-en/investors/newsandreports/reporting-framework.epx under "Non-IFRS Measures and Estimates."

Due to rounding, numbers may not add up precisely.