



FINANCIAL INFORMATION FOR THE SECOND QUARTER 2013

(Condensed and Unaudited)

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Financial Statements (IFRS)

CONSOLIDATED INCOME STATEMENTS

For the three months ended June 30

€ millions, unless otherwise stated	Note	2013	2012	Change in %
Software		982	1,059	-7
Cloud subscriptions and support		159	52	206
Software and cloud subscriptions		1,141	1,110	3
Support		2,177	2,013	8
Software and software-related service revenue		3,318	3,124	6
Consulting		580	617	-6
Other services		165	157	5
Professional services and other service revenue		744	774	-4
Total revenue		4,062	3,898	4
Cost of software and software-related services		-598	-568	5
Cost of professional services and other services		-609	-644	-5
Total cost of revenue		-1,207	-1,212	0
Gross profit		2,855	2,686	6
Research and development		-567	-568	0
Sales and marketing		-1,059	-972	9
General and administration		-232	-222	5
Restructuring		-17	-4	<-100
TomorrowNow litigation		0	-2	<-100
Other operating income/expense, net		9	3	>100
Total operating expenses		-3,074	-2,977	3
Operating profit		988	921	7
Other non-operating income/expense, net		-2	-45	-95
Finance income		26	28	-6
Finance costs		-49	-39	27
Financial income, net		-23	-11	<-100
Profit before tax		963	865	11
Income tax expense	(6)	-239	-204	17
Profit after tax		724	661	10
Profit attributable to non-controlling interests		0	0	N/A
Profit attributable to owners of parent		725	661	10
Earnings per share – basic (in €)*	(7)	0.61	0.55	11
Earnings per share – diluted (in €)*	(7)	0.61	0.55	11

* For the three months ended June 30, 2013 and 2012, the weighted average number of shares was 1,193 million (diluted 1,195 million) and 1,191 million (diluted: 1,192 million), respectively (treasury stock excluded).

CONSOLIDATED INCOME STATEMENTS

For the six months ended June 30

€ millions, unless otherwise stated	Note	2013	2012	Change in %
Software		1,638	1,696	-3
Cloud subscriptions and support		296	81	266
Software and cloud subscriptions		1,935	1,777	9
Support		4,286	3,966	8
Software and software-related service revenue		6,220	5,743	8
Consulting		1,136	1,214	-6
Other services		306	291	5
Professional services and other service revenue		1,443	1,505	-4
Total revenue		7,663	7,248	6
Cost of software and software-related services		-1,202	-1,106	9
Cost of professional services and other services		-1,215	-1,268	-4
Total cost of revenue		-2,416	-2,374	2
Gross profit		5,246	4,874	8
Research and development		-1,124	-1,091	3
Sales and marketing		-2,034	-1,802	13
General and administration		-429	-431	-1
Restructuring		-31	-4	<-100
TomorrowNow litigation		0	5	-92
Other operating income/expense, net		5	1	>100
Total operating expenses		-6,029	-5,696	6
Operating profit		1,634	1,551	5
Other non-operating income/expense, net		-13	-53	-76
Finance income		56	52	8
Finance costs		-93	-78	19
Financial income, net		-37	-26	41
Profit before tax		1,584	1,472	8
Income tax expense	(6)	-340	-368	-8
Profit after tax		1,244	1,104	13
Profit attributable to non-controlling interests		0	0	N/A
Profit attributable to owners of parent		1,245	1,104	13
Earnings per share – basic (in €)*	(7)	1.04	0.93	12
Earnings per share – diluted (in €)*	(7)	1.04	0.93	12

* For the six months ended June 30, 2013 and 2012, the weighted average number of shares was 1,193 million (diluted 1,195 million) and 1,191 million (diluted: 1,191 million), respectively (treasury stock excluded).

Due to rounding, numbers may not add up precisely.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at June 30, 2013, and December 31, 2012

€ millions	Notes	2013	2012
Cash and cash equivalents		3,386	2,477
Other financial assets	(8)	296	154
Trade and other receivables	(9)	3,379	3,917
Other non-financial assets		408	294
Tax assets		308	156
Total current assets		7,776	6,998
Goodwill		13,333	13,227
Intangible assets		2,996	3,234
Property, plant, and equipment		1,751	1,708
Other financial assets	(8)	495	509
Trade and other receivables	(9)	92	88
Other non-financial assets		97	68
Tax assets		192	170
Deferred tax assets		761	708
Total non-current assets		19,717	19,711
Total assets		27,494	26,710

€ millions	Notes	2013	2012
Trade and other payables		883	870
Tax liabilities		395	511
Financial liabilities	(10)	1,365	802
Other non-financial liabilities		1,404	2,136
Provision TomorrowNow litigation		235	234
Other provisions		390	609
Provisions		624	843
Deferred income	(11)	3,125	1,386
Total current liabilities		7,797	6,547
Trade and other payables		47	63
Tax liabilities		396	388
Financial liabilities	(10)	3,859	4,446
Other non-financial liabilities		107	98
Provisions		330	361
Deferred tax liabilities		518	574
Deferred income	(11)	62	62
Total non-current liabilities		5,319	5,991
Total liabilities		13,116	12,538
Issued capital		1,229	1,229
Share premium		521	492
Retained earnings		14,212	13,973
Other components of equity		-263	-194
Treasury shares		-1,330	-1,337
Equity attributable to owners of parent		14,369	14,163
Non-controlling interests		9	8
Total equity	(12)	14,378	14,171
Equity and liabilities		27,494	26,710

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the six months ended June 30

€ millions	2013	2012
Profit after tax	1,244	1,104
Adjustments to reconcile profit after taxes to net cash provided by operating activities:		
Depreciation and amortization	478	402
Income tax expense	340	368
Financial income, net	37	26
Decrease/increase in sales and bad debt allowances on trade receivables	38	26
Other adjustments for non-cash items	44	24
Decrease/increase in trade and other receivables	470	362
Decrease/increase in other assets	-129	-134
Decrease/increase in trade payables, provisions, and other liabilities	-945	-752
Decrease/increase in deferred income	1,735	1,629
Cash outflows due to TomorrowNow litigation	-1	-4
Interest paid	-80	-96
Interest received	33	47
Income taxes paid, net of refunds	-782	-602
Net cash flows from operating activities	2,482	2,400
Business combinations, net of cash and cash equivalents acquired	-99	-2,757
Purchase of intangible assets and property, plant, and equipment	-265	-275
Proceeds from sales of intangible assets or property, plant, and equipment	23	22
Purchase of equity or debt instruments of other entities	-1,200	-558
Proceeds from sales of equity or debt instruments of other entities	1,079	941
Net cash flows from investing activities	-462	-2,627
Dividends paid	-1,013	-1,310
Purchase of treasury shares	0	-53
Proceeds from reissuance of treasury shares	9	69
Proceeds from issuing shares (share-based payments)	0	14
Proceeds from borrowings	0	1,002
Repayments of borrowings	0	-1,023
Net cash flows from financing activities	-1,004	-1,301
Effect of foreign exchange rates on cash and cash equivalents	-107	-61
Net decrease/increase in cash and cash equivalents	909	-1,589
Cash and cash equivalents at the beginning of the period	2,477	4,965
Cash and cash equivalents at the end of the period	3,386	3,376

SUPPLEMENTARY FINANCIAL INFORMATION

(UNAUDITED)

RECONCILIATION FROM NON-IFRS NUMBERS TO IFRS NUMBERS

The following tables present a reconciliation from our non-IFRS numbers (including our non-IFRS at constant currency numbers) to the respective most comparable IFRS numbers. Note: Our non-IFRS numbers are not prepared under a comprehensive set of accounting rules or principles.

for the three months ended June 30											
€ millions, unless otherwise stated	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency impact**	Non-IFRS constant currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS constant currency**
Revenue Numbers											
Software	982	0	982	41	1,022	1,059	0	1,059	-7	-7	-3
Cloud subscriptions and support	159	24	183	4	187	52	17	69	206	166	171
Software and cloud subscriptions	1,141	24	1,165	45	1,209	1,110	17	1,127	3	3	7
Support	2,177	5	2,182	62	2,245	2,013	1	2,014	8	8	11
Software and software-related service revenue	3,318	29	3,347	107	3,454	3,124	18	3,142	6	7	10
Consulting	580	0	580	16	595	617	0	617	-6	-6	-3
Other services	165	0	165	4	169	157	0	157	5	5	7
Professional services and other service revenue	744	0	744	19	764	774	0	774	-4	-4	-1
Total revenue	4,062	29	4,091	127	4,218	3,898	18	3,916	4	4	8
Operating Expense Numbers											
Cost of software and software-related services	-598	76	-522			-568	77	-491	5	6	
Cost of professional services and other services	-609	23	-586			-644	34	-610	-5	-4	
Total cost of revenue	-1,207	99	-1,108			-1,212	111	-1,101	0	1	
Gross profit	2,855	129	2,984			2,686	129	2,815	6	6	
Research and development	-567	17	-551			-568	45	-523	0	5	
Sales and marketing	-1,059	44	-1,015			-972	56	-916	9	11	
General and administration	-232	24	-208			-222	16	-206	5	1	
Restructuring	-17	17	0			-4	4	0	<-100	N/A	
TomorrowNow litigation	0	0	0			-2	2	0	<-100	N/A	
Other operating income/expense, net	9	0	9			3	0	3	>100	>100	
Total operating expenses	-3,074	201	-2,873	-54	-2,926	-2,977	234	-2,743	3	5	7
Profit Numbers											
Operating profit	988	230	1,219	73	1,292	921	252	1,173	7	4	10
Other non-operating income/expense, net	-2	0	-2			-45	0	-45	-95	-95	
Finance income	26	0	26			28	0	28	-6	-6	
Finance costs	-49	0	-49			-39	0	-39	27	27	
Financial income, net	-23	0	-23			-11	0	-11	<-100	<-100	
Profit before tax	963	230	1,194			865	252	1,117	11	7	
Income tax expense	-239	-81	-320			-204	-82	-286	17	12	
Profit after tax	724	149	874			661	170	831	10	5	
Profit attributable to non-controlling interests	0	0	0			0	0	0	N/A	N/A	
Profit attributable to owners of parent	725	149	874			661	170	831	10	5	
Key Ratios											
Operating margin in %	24.3		29.8		30.6	23.6		30.0	0.7pp	-0.2pp	0.6pp
Effective tax rate in %	24.8		26.8			23.6		25.6	1.2pp	1.2pp	
Earnings per share – basic (in €)*	0.61		0.73			0.55		0.70	11	4	
Deferred cloud subscriptions and support revenue (June 30)	354	7	361			155	60	215	>100	68	

for the six months ended June 30

€ millions, unless otherwise stated	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency impact**	Non-IFRS constant currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS constant currency**
Revenue Numbers											
Software	1,638	0	1,638	52	1,690	1,696	0	1,696	-3	-3	0
Cloud subscriptions and support	296	54	350	6	356	81	23	104	266	238	243
Software and cloud subscriptions	1,935	54	1,989	57	2,046	1,777	23	1,799	9	11	14
Support	4,286	10	4,295	106	4,402	3,966	2	3,968	8	8	11
Software and software-related service revenue	6,220	64	6,284	163	6,448	5,743	25	5,768	8	9	12
Consulting	1,136	0	1,136	24	1,160	1,214	0	1,214	-6	-6	-4
Other services	306	0	306	6	313	291	0	291	5	5	7
Professional services and other service revenue	1,443	0	1,443	30	1,473	1,505	0	1,505	-4	-4	-2
Total revenue	7,663	64	7,727	194	7,921	7,248	25	7,273	6	6	9
Operating Expense Numbers											
Cost of software and software-related services	-1,202	173	-1,028			-1,106	149	-957	9	7	
Cost of professional services and other services	-1,215	51	-1,164			-1,268	64	-1,204	-4	-3	
Total cost of revenue	-2,416	224	-2,192			-2,374	213	-2,161	2	1	
Gross profit	5,246	288	5,535			4,874	238	5,112	8	8	
Research and development	-1,124	38	-1,086			-1,091	68	-1,023	3	6	
Sales and marketing	-2,034	96	-1,939			-1,802	110	-1,692	13	15	
General and administration	-429	33	-396			-431	40	-391	-1	1	
Restructuring	-31	31	0			-4	4	0	<-100	N/A	
TomorrowNow litigation	0	0	0			5	-5	0	-92	N/A	
Other operating income/expense, net	5	0	5			1	0	1	>100	>100	
Total operating expenses	-6,029	422	-5,607	-94	-5,701	-5,696	430	-5,266	6	6	8
Profit Numbers											
Operating profit	1,634	486	2,120	100	2,220	1,551	456	2,007	5	6	11
Other non-operating income/expense, net	-13	0	-13			-53	0	-53	-76	-76	
Finance income	56	0	56			52	0	52	8	8	
Finance costs	-93	0	-93			-78	1	-77	19	21	
Financial income, net	-37	0	-37			-26	1	-25	41	48	
Profit before tax	1,584	486	2,070			1,472	457	1,929	8	7	
Income tax expense	-340	-167	-507			-368	-147	-515	-8	-2	
Profit after tax	1,244	318	1,563			1,104	310	1,414	13	11	
Profit attributable to non-controlling interests	0	0	0			0	0	0	N/A	N/A	
Profit attributable to owners of parent	1,245	318	1,563			1,104	310	1,414	13	11	
Key Ratios											
Operating margin in %	21.3		27.4		28.0	21.4		27.6	-0.1pp	-0.2pp	0.4pp
Effective tax rate in %	21.5		24.5			25.0		26.7	-3.5pp	-2.2pp	
Earnings per share – basic (in €)*	1.04		1.31			0.93		1.19	12	10	
Deferred cloud subscriptions and support revenue (June 30)	354	7	361			155	60	215	>100	68	

* Adjustments in the revenue line items are for support revenue, cloud subscription revenue, and other similarly recurring revenues that entities acquired by SAP would have recognized had they remained stand-alone entities but that SAP is not permitted to recognize as revenue under IFRS as a result of business combination accounting rules. Adjustments in the operating expense line items are for acquisition-related charges, share-based compensation expenses, restructuring expenses, and discontinued activities.

** Constant currency revenue and operating income figures are calculated by translating revenue and operating income of the current period using the average exchange rates from the previous year's respective period instead of the current period. Constant currency period-over-period changes are calculated by comparing the current year's non-IFRS constant currency numbers with the non-IFRS number of the previous year's respective period.

NON-IFRS ADJUSTMENTS

€ millions, unless otherwise stated	04/01/ - 6/30/2013	01/01/ - 6/30/2013	04/01/ - 6/30/2012	01/01/ - 6/30/2012
Software and software-related service revenue (IFRS)	3,318	6,220	3,124	5,743
Adjustment for deferred revenue write-down	29	64	18	25
Software and software-related service revenue (Non-IFRS)	3,347	6,284	3,142	5,768
Operating profit (IFRS)	988	1,634	921	1,551
Revenue Adjustments (per above)	29	64	18	25
Adjustment for discontinued activities	0	0	2	-5
Adjustment for acquisition-related charges	145	283	130	250
Adjustment for stock-based compensation expenses	39	109	98	181
Adjustment for restructuring	17	31	4	4
Operating expense adjustments	201	422	234	430
Operating profit adjustments	230	486	252	456
Operating profit (Non-IFRS)	1,219	2,120	1,173	2,007
Profit after tax (IFRS)	724	1,244	661	1,104
Revenue adjustments (per above)	29	64	18	25
Operating profit adjustments (per above)	201	422	234	430
Adjustments pre-tax	230	486	252	457
Taxes on adjustments	-81	-167	-82	-147
Profit after tax (Non-IFRS)	874	1,563	831	1,414

Due to rounding, numbers may not add up precisely.

REVENUE BY REGION

The following table presents our IFRS and non-IFRS revenue by region. Details regarding the different views (based on location of contract negotiation respectively by customer location) are described in the note "Segment and Geographic Information" of our Consolidated Financial Statements. The table also presents a reconciliation from our non-IFRS revenue (including our non-IFRS revenue at constant currency) to the respective most comparable IFRS revenue.

Note: Our non-IFRS revenues are not prepared under a comprehensive set of accounting rules or principles.

Revenues by Region – Management View

for the three months ended June 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency impact**	Non-IFRS constant currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS constant currency**
Software revenue by region											
EMEA	417	0	417	7	424	419	0	419	-1	-1	1
Americas	391	0	391	21	412	435	0	435	-10	-10	-5
APJ	174	0	174	13	187	205	0	205	-15	-15	-9
Software revenue	982	0	982	41	1,022	1,059	0	1,059	-7	-7	-3
Software revenue by location of negotiation and cloud subscription revenue by region											
EMEA	441	0	441	7	448	437	0	437	1	1	3
Americas	518	24	542	24	566	465	17	482	11	13	18
APJ	181	0	181	14	195	209	0	209	-13	-13	-7
Software revenue by location of negotiation and cloud subscription revenue	1,141	24	1,165	45	1,209	1,110	17	1,127	3	3	7

Revenues by Regions – Location of Customers

for the three months ended June 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency impact**	Non-IFRS constant currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS constant currency**
Software revenue by region											
EMEA	416	0	416	7	423	453	0	453	-8	-8	-7
Americas	391	0	391	20	411	395	0	395	-1	-1	4
APJ	175	0	175	14	189	210	0	210	-17	-17	-10
Software revenue	982	0	982	41	1,022	1,059	0	1,059	-7	-7	-3
Cloud subscriptions and support revenue by region											
EMEA	24	0	24	1	25	18	0	18	35	35	37
Americas	127	24	151	3	154	30	17	47	>100	>100	>100
APJ	8	0	8	0	8	4	0	4	97	97	103
Cloud subscriptions and support revenue	159	24	183	4	187	52	17	69	206	166	171
Software and cloud subscription revenue by region											
EMEA	440	0	440	7	447	471	0	471	-6	-6	-5
Americas	518	24	542	23	565	426	16	442	22	22	28
APJ	183	0	183	14	197	214	0	214	-15	-15	-8
Software and cloud subscription revenue	1,141	24	1,165	45	1,209	1,110	17	1,127	3	3	7

Software and software-related service revenue by region											
Germany	455	0	455	0	455	436	0	436	4	4	4
Rest of EMEA	1,054	0	1,054	19	1,073	1,026	0	1,026	3	3	5
Total EMEA	1,509	0	1,509	20	1,529	1,462	0	1,462	3	3	5
United States	953	29	982	26	1,008	843	18	861	13	14	17
Rest of Americas	337	0	337	18	355	292	0	292	16	16	22
Total Americas	1,290	29	1,319	43	1,362	1,135	18	1,153	14	14	18
Japan	128	0	128	34	162	171	0	171	-25	-25	-6
Rest of APJ	390	0	390	11	401	356	0	356	10	10	13
Total APJ	519	0	519	44	563	527	0	527	-2	-2	7
Software and software-related service revenue	3,318	29	3,347	107	3,454	3,124	18	3,142	6	7	10
Total revenue by region											
Germany	591	0	591	0	591	575	0	575	3	3	3
Rest of EMEA	1,254	0	1,254	24	1,278	1,233	0	1,233	2	2	4
Total EMEA	1,845	0	1,845	24	1,869	1,808	0	1,808	2	2	3
United States	1,185	29	1,214	30	1,244	1,085	18	1,103	9	10	13
Rest of Americas	419	0	420	21	441	382	0	382	10	10	15
Total Americas	1,604	29	1,634	51	1,685	1,468	18	1,486	9	10	13
Japan	145	0	145	38	183	195	0	195	-25	-25	-6
Rest of APJ	467	0	467	14	481	427	0	427	9	9	13
Total APJ	612	0	612	52	664	622	0	622	-2	-2	7
Total revenue	4,062	29	4,091	127	4,218	3,898	18	3,916	4	4	8

Revenues by Region – Management View

for the six months ended June 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency impact**	Non-IFRS constant currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS constant currency**
Software revenue by region											
EMEA	715	0	715	11	726	694	0	694	3	3	4
Americas	645	0	645	24	669	674	0	674	-4	-4	-1
APJ	278	0	278	17	295	328	0	328	-15	-15	-10
Software revenue	1,638	0	1,638	52	1,690	1,696	0	1,696	-3	-3	0
Software revenue by location of negotiation and cloud subscription revenue by region											
EMEA	766	0	766	11	777	722	0	722	6	6	8
Americas	875	55	930	28	958	721	23	744	21	25	29
APJ	294	0	294	17	311	333	0	333	-12	-12	-7
Software revenue by location of negotiation and cloud subscription revenue	1,935	54	1,989	57	2,046	1,777	23	1,799	9	11	14

Revenues by Regions – Location of Customers

for the six months ended June 30											
€ millions	2013					2012			Change in %		
	IFRS	Adj.*	Non-IFRS*	Currency impact**	Non-IFRS constant currency**	IFRS	Adj.*	Non-IFRS*	IFRS	Non-IFRS*	Non-IFRS constant currency**
Software revenue by region											
EMEA	716	0	716	11	727	731	0	731	-2	-2	-1
Americas	643	0	643	23	666	631	0	631	2	2	6
APJ	280	0	280	17	297	333	0	333	-16	-16	-11
Software revenue	1,638	0	1,638	52	1,690	1,696	0	1,696	-3	-3	0
Cloud subscriptions and support revenue by region											
EMEA	51	0	51	0	51	28	0	28	81	80	83
Americas	230	54	284	5	289	47	23	70	>100	>100	>100
APJ	15	0	15	1	16	5	0	5	>100	>100	>100
Cloud subscriptions and support revenue	296	54	350	6	356	81	23	104	266	238	243
Software and cloud subscription revenue by region											
EMEA	766	0	766	12	778	759	0	759	1	1	2
Americas	873	54	927	28	955	678	23	701	29	32	36
APJ	295	0	295	18	313	339	0	339	-13	-13	-8
Software and cloud subscription revenue	1,935	54	1,989	57	2,046	1,777	23	1,799	9	11	14

Software and software-related service revenue by region											
Germany	854	0	854	0	854	807	0	807	6	6	6
Rest of EMEA	1,990	0	1,990	33	2,023	1,887	1	1,888	5	5	7
Total EMEA	2,844	0	2,844	33	2,877	2,694	1	2,695	6	6	7
United States	1,760	63	1,824	30	1,854	1,535	24	1,559	15	17	19
Rest of Americas	644	0	645	32	677	546	0	546	18	18	24
Total Americas	2,405	64	2,469	62	2,531	2,081	24	2,105	16	17	20
Japan	263	0	263	55	318	315	0	315	-17	-17	1
Rest of APJ	709	0	709	12	721	652	0	652	9	9	11
Total APJ	971	0	971	68	1,039	967	0	967	0	0	7
Software and software-related service revenue	6,220	64	6,284	163	6,448	5,743	25	5,768	8	9	12
Total revenue by region											
Germany	1,116	0	1,116	0	1,116	1,092	0	1,092	2	2	2
Rest of EMEA	2,385	0	2,385	40	2,425	2,291	1	2,292	4	4	6
Total EMEA	3,502	0	3,502	39	3,541	3,383	1	3,384	4	3	5
United States	2,209	63	2,272	36	2,308	1,998	24	2,022	11	12	14
Rest of Americas	796	0	797	39	836	715	0	715	11	11	17
Total Americas	3,005	64	3,069	75	3,144	2,714	24	2,738	11	12	15
Japan	296	0	296	63	359	360	0	360	-18	-18	0
Rest of APJ	860	0	860	16	876	791	0	791	9	9	11
Total APJ	1,156	0	1,156	79	1,235	1,151	0	1,151	0	0	7
Total revenue	7,663	64	7,727	194	7,921	7,248	25	7,273	6	6	9

* Adjustments in the revenue line items are for support revenue, cloud subscription revenue, and other similarly recurring revenues that entities acquired by SAP would have recognized had they remained stand-alone entities but that SAP is not permitted to recognize as revenue under IFRS as a result of business combination accounting rules.

** Constant currency revenue figures are calculated by translating revenue of the current period using the average exchange rates from the previous year's respective period instead of the current period. Constant currency period-over-period changes are calculated by comparing the current year's non-IFRS constant currency numbers with the non-IFRS number of the previous year's respective period.

For a more detailed description of these adjustments and their limitations as well as our constant currency figures, see our Web site www.sap.com/corporate-en/investors/newsandreports/reporting-framework.epx under "Non-IFRS Measures and Estimates."

Due to rounding, numbers may not add up precisely.