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## Capgemini: Leading the Ranks in SAP Certifications in India through SAP® Education

Dedicated to ensuring client performance and competitive positioning, Capgemini is one of the world's top providers of consulting, technology, and outsourcing services. As part of the SAP® Global Certification program, Capgemini India innovated a process that lets consultants earn SAP certifications when it is convenient for them. Now Capgemini consultants have a broader reach, giving clients confidence in world-class project success.

# Capgemini consultants stand out from the crowd

Continually growing the number of SAP certifications in India

## Objectives

- Inspire customer confidence and competitive differentiation with skills and expertise validated by the SAP® Global Certification program
- Provide the right process knowledge and capabilities to deliver projects successfully
- Increase project wins and quality through greater confidence in world-class skills and performance

## Why SAP

- SAP Global Certification carries strong weight and instills great confidence with clients
- Learning content provided by SAP® Learning Hub used to prepare for SAP certification exams
- Mass certification drives spread across the year, helping ensure consultants are well prepared to take exams on a convenient schedule

## Benefits

- Comprehensive view into consultant skill sets, allowing better “up-skill” plans to raise consultant skill, rate-card, or release level
- Internal and external confidence in consultant capabilities
- Greater pass rates, increased motivation, and more billable time with a planned certification approach, resulting in quantifiable competitive differentiation

## Future plans

- Continue consultant certification program and use the success in India as a global standard
- Establish a similar certification and onboarding process with SAP for newly hired graduates
- Increase use of SAP Learning Hub in future mass certification programs

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“Having more consultants with SAP certifications helps us stand out in the market, win more deals, and deliver world-class solutions to our clients. It also helps attract, retain, and motivate the best talent. The validation from SAP Global Certification and SAP Learning Hub sets our workforce on a solid path to success.”

Raj Ahuja, Head of the Capability Center, SAP Transversal, Capgemini India



## Company

Capgemini India

## Location

Mumbai, India

## Industry

Professional services

## Products and Services

IT consulting, technology, outsourcing, and local professional services

## Employees

131,430 (global)  
46,933 (India)

## Revenue

€10.092 billion (global – 2013)

## Web Site

[www.in.capgemini.com](http://www.in.capgemini.com)

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