

# Application Delivery Networking

Strategic IT for the Performance and Security of  
Your SAP Applications



Tamer Shaaban, EMEA Business Development  
4 November 2008

# Agenda



**Strategic IT Challenges**

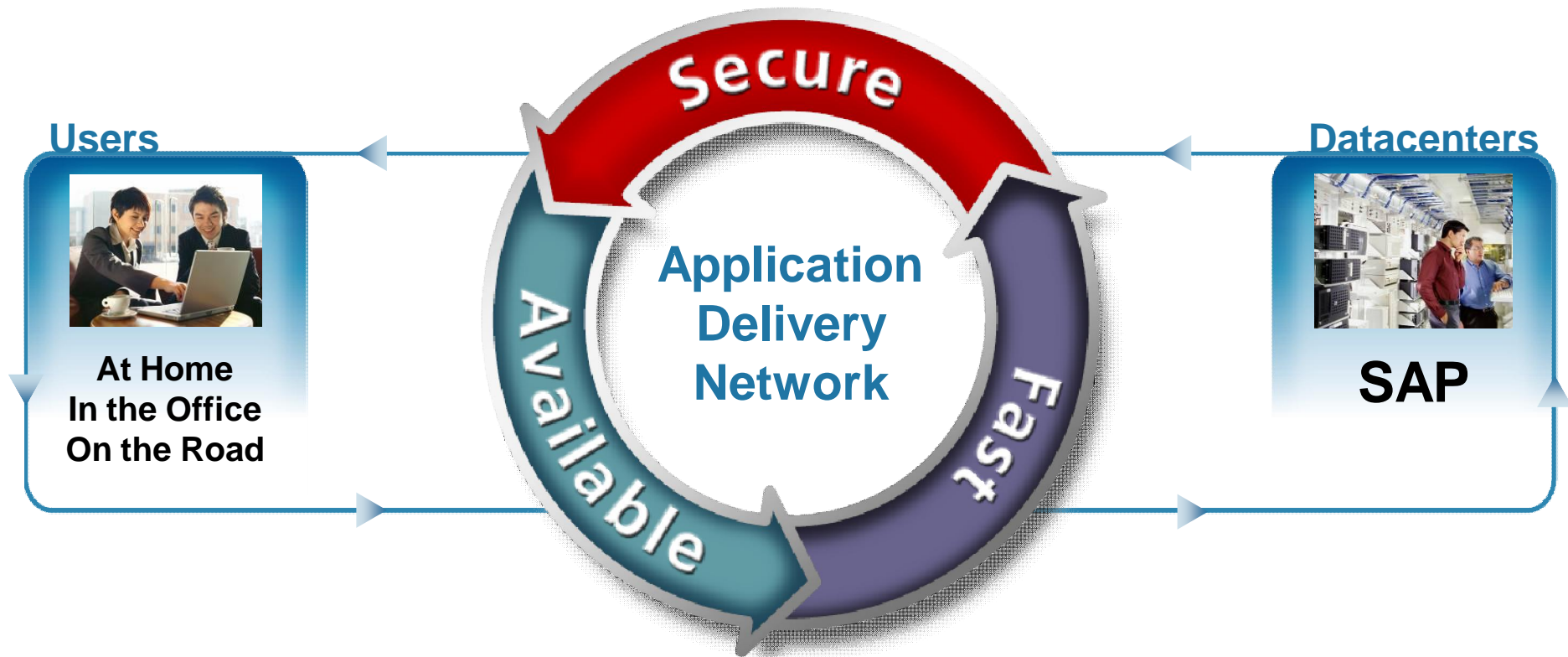
**Application Delivery Networking**

**Cases Studies**

**Demo**

**Question and Answer**

- **User Experience and Application Performance**
- **Application Security**
- **Business Continuity and Disaster Recovery**
- **Consolidation**
- **Virtualization**



Optimizing and securing the network  
for the delivery of SAP applications



### Challenges

- Provide high availability for SAP-based applications
- Improve performance for intranet and Internet sites
- Reduce costs

### Solution

- Implement Network Traffic Management Optimisation
- Roll out Global Availability Project
- Offload security functions (e.g. SSL) to dedicated network devices

### Results

- Eliminated downtime
- Secure, fast, and available applications
- Reduced provisioning costs for SSL security across the worldwide network

# British American Tobacco

## User Experience and SAP Performance



### Challenges

- Ensure stable network access to SAP application portal
- Performance and user experience for two SAP human resource applications
- Increase User Efficiency
- Reduce costs

### Solution

- Implement Network Traffic Management Optimisation
- Implement Web Acceleration using dedicated devices

### Results

- Stable and reliable global application portal
- 80-90% reduction in bandwidth utilisation
- Consistently high performance for 12,000 users worldwide

# Application Delivery Networking

How Would it help?

# DEMO





### Challenges

- Remote access for 7,000+ employees daily
- Global business continuity
- Demos at remote sites
- Reduce high support costs

### Solution

- Implement Secure Remote Access (SSL-VPN) in multiple data centers
- Roll out Global Availability Project

### Results

- Reduced support issues by 50%
- Secure access via multiple devices, in multiple locations, on multiple networks



### Challenges

- Secure browser-based access to SAP applications
- Increase SAP ERP availability and scalability
- Consolidate servers and SAP instances
- Reduce costs

### Solution

- Web application firewall
- Implement Network Traffic Management Optimisation

### Results

- Reduced number of SAP servers required
- Simplified administration and lower operations costs
- Enhanced security for SAP login and personal information updates

# Questions?



# Examples At the Show



Thank you!

