

## Engineering & Construction



# **SAP Business One KEEPS** **KISCH REFRIGERATION COOL** **UNDER PRESSURE**

Kisch Refrigeration Group, founded in 1936, produces and distributes air conditioning equipment for homes, businesses, and vehicles, along with materials for truck trailers and roof units for minibuses. As Kisch broadened its product line and grew in revenues, the company needed an IT solution that could manage a larger volume of more complex transactions. The solution: SAP Business One, which today helps Kisch turn business contacts into mutually profitable long-term relationships.



**Kisch Refrigeration Group, Israel**

**“SAP Business One easily beat the competition when it came to price, and it operates seamlessly in a Windows environment with advanced technology. And, in just 10 weeks, the SAP Business One system was up and running, including installation and integration. SAP Business One exceeded our expectations, and we are confident that we will recoup our investment very quickly.”**

Hani Harari, Controller, Kisch Refrigeration Group

## **AT A GLANCE**

<b>Solution</b>	- SAP Business One
<b>Key features used</b>	- Bookkeeping - Finance - Inventory - Work order production
<b>Challenge</b>	- Top-quality service, with a specific focus on better response and follow-up in telemarketing
<b>Benefits</b>	- Data integration - Tight control over expenses - Better picture of revenues
<b>Number of users</b>	- 15