



SAP Solution Brief

SAP® SUPPLIER ENABLEMENT – SAP® R/3® EDITION

STREAMLINING ALL OF YOUR SUPPLIER RELATIONSHIPS

Supply chain efficiency is critical to your business. But the more supplier relationships your company has, the more difficult it is to manage them all. And it's just not possible to manage numerous suppliers in a cost-effective manner by using traditional techniques. But now SAP® Supplier Enablement – SAP® R/3® Edition lets you harmonize internal processes with all your suppliers, streamlining collaboration and optimizing value.

Managing proliferating supplier relationships is critical to your business. But using traditional EDI techniques to harmonize internal processes with a host of minor suppliers is simply cost-prohibitive. Under these conditions, many companies in this networked, global economy rely on inefficient, error-prone manual processes for nearly 80% of their supplier collaborations.

Fortunately, SAP has an answer: SAP® Supplier Enablement – SAP® R/3® Edition. As a fully integrated solution of mySAP™ Supplier Relationship Management, SAP Supplier Enablement – SAP R/3 Edition delivers a full-featured, Web-based solution for order management that allows your supply partners to plug into your internal processes with absolutely no integration effort. You'll be able to streamline collaboration and optimize the value of supplier relationships. That means faster procurement cycles for your company, lower purchasing costs, and higher supply chain productivity across the board.

SMARTER, MORE EFFICIENT ORDER MANAGEMENT

When it comes to ordering, purchasing, and invoicing, your company wants smooth, dependable processes that can accommodate a wide range of suppliers. SAP Supplier Enablement – SAP R/3 Edition helps you achieve this goal with a secure, Web-based, standards-compliant order management system that delivers self-service capabilities for authorized suppliers. Suppliers access this system with a secure user ID through a standard browser. Comprehensive search options and an intuitive user interface help suppliers view, change, print, and download orders sent by your purchasing system. All subsequent communications relating to an order are exchanged electronically, while firewalls on both ends help secure internal data.

**SAP AG**

Neurottstraße 16
69190 Walldorf
Germany
T +49/18 05/34 34 24*
F +49/18 05/34 34 20*

* Subject to charge

www.sap.com

TARGETED REPORTS THAT IMPROVE SUPPLY CHAIN EFFICIENCY

By providing suppliers with a range of standard reports, SAP Supplier Enablement – SAP R/3 Edition helps keep your supply chain running smoothly and efficiently. With reports that identify expiring contracts or late deliveries, you can increase overall supply chain efficiency – ensuring timely shipment of goods and prompt receipt of payments for suppliers.

OTHER VALUABLE FEATURES

Through features that deliver self-service and automated collaboration capabilities, SAP Supplier Enablement – SAP R/3 Edition helps your company manage an ever-growing group of suppliers. Some of these features include:

- **Self-administration:** Suppliers manage their own SAP Supplier Enablement – SAP R/3 Edition user addresses and contact data.
- **Messaging:** Helps you communicate efficiently with your suppliers on important matters such as new quality standards or changing demand patterns.
- **Supplier homepage:** Enables suppliers to create a customized Web page exclusively for your company's use. With supplier information that can appear directly within your company's e-purchasing system, these Web pages offer a low-cost medium for your suppliers to promote their products.
- **E-mail notification for suppliers:** Permits suppliers to choose which events – such as incoming purchase orders – will trigger e-mail notifications. Includes abilities to take the user directly to the appropriate object (for example, order) without having to navigate through the solution's front end.

IMPROVED COLLABORATION AND DRASTICALLY REDUCED COSTS – FOR YOU AND YOUR SUPPLIERS

By delivering greater efficiency and faster procurement cycles, SAP Supplier Enablement – SAP R/3 Edition frees up resources on your end that can be better used for more strategic tasks – while freeing up resources at the supplier end that can be devoted to improving customer service.

Solution Components

SAP® Supplier Self-Services (SAP® SUS), the component behind SAP Supplier Enablement – SAP R/3 Edition, plugs directly into the mySAP Supplier Relationship Management system. Other components include:

- SAP® Materials Management, which shares accurate inventory and procurement order information across the supply chain network to ensure that materials are available in the right place at the right time.
- SAP® Exchange Infrastructure, which drives process-centric integration and collaboration by integrating business processes and systems within and across company boundaries. It uses an open and flexible message-oriented infrastructure based on open Internet standards such as Extensible Markup Language (XML) and Simple Object Access Protocol (SOAP).

The benefits are tremendous. SAP Supplier Enablement – SAP R/3 Edition delivers a highly secure, easily managed, centralized supplier hub that:

- Accelerates the procurement process
- Increases supplier adoption rate
- Reduces errors (through electronic communication)
- Minimizes the risk of supply
- Achieves process transparency
- Deploys quickly and easily

For suppliers, it:

- Shortens the sales cycle
- Lowers warehousing costs
- Increases the transparency of sales activities
- Improves customer relationships
- Provides a centralized hub for all inquiries from one customer
- Reduces the number of phone and fax queries
- Offers increased resources for customer service
- Cuts down on mismatches of orders/deliveries
- Deploys quickly and easily

In the end, SAP Supplier Enablement – SAP R/3 Edition delivers a win-win situation that makes good business sense for you and your suppliers. To find out more, call your SAP representative, or visit us online at www.sap.com