

mySAP ALL-in-One Brief



The **it.auto** solution from **itelligence, Inc.**, is a **pre-packaged and functionally enhanced mySAP™** **All-in-One** solution specifically tailored to the automotive supplier industry. This system offers full integration of SAP's core capabilities – including sales and distribution, manufacturing, production planning, financials, and controlling – with EDI for electronic communications with customers and vendors. Easy-to-follow templates accelerate data conversion. Project scope and project plans are pre-defined, so that implementation takes just four months.

mySAP™ ALL-IN-ONE FOR AUTOMOTIVE SUPPLIERS

300 HP TURBO-CHARGED MIGRAINES

Unquestionably, supplying the big automotive OEMs with what they need when they need it can be a full-time headache, particularly if your Electronic Data Interchange system is currently of the “rip and read” variety. Collaborating with your suppliers is no easier. Staying on top of shop-floor production is a never-ending challenge, and integrating your shop-floor production information system with your financials is no simple task if your information system is still at the spreadsheet stage. Customer scheduling agreements need to be updated with increasing frequency, but your data entry procedures are mostly manual, sometimes erroneous, and occasionally disastrous. Just as bad, it's keeping your headcount too high and wasting the high-priced time of your skilled shop personnel. And all the while, your customers' pressure on you to reduce costs is unrelenting.

You've looked at a variety of solutions to all these problems and none of them do all the things you need them to do, much less integrate with each other.

But maybe you need to look again. Only this time, take a look at **it.auto**, the prepackaged **mySAP™** All-in-One solution for automotive suppliers.

EDI INTEGRATED INTO A COMPLETE ENTERPRISE INFORMATION SYSTEM

Start with an enterprise information system from SAP – the world leader in e-business solutions, whose focus on small and midsize companies, like yours, now extends to nearly 50% of its worldwide customer installations.

SAP integrates all the core capabilities you need to run the business side of your operation with maximum efficiency. These include sales and distribution, manufacturing, production planning, financials, and controlling.

Now integrate the SAP solution with an EDI system, then add bar code data collection for your shipping and receiving functions.

What you get is a package called it.auto, from itelligence, Inc. Once it's been implemented within your organization, and your people trained to use it effectively, your organization will begin to function like a finely tuned racing machine.

REAL-TIME REPORTING, FULL-TIME VISIBILITY

Where's the order, what's its progress, will you deliver it on time? If your shop only reports every hour – or worse, every shift – your visibility into inventory and shop floor activity is sadly lacking.

What's your current capacity? If a customer increases the order, will you be able to fill it? Will you have enough raw materials, and if not, where can you get them? What kind of financial investment will be required?

With the it.auto solution, all these answers are just a few mouse-clicks away. Bar code scanning, instant access to all aspects of production, and system integration combine to tell you exactly what you need and which of your suppliers you can count on to deliver it. This unique solution was developed by itelligence to bridge the gap between the lean manufacturing procedures you've been initiating and traditional shop floor data gathering procedures.

INSTANT CUSTOMER REQUIREMENT UPDATES

The it.auto solution incorporates standard EDI messages to transmit customer requirements and JIT schedules to OEMs. Now you'll be receiving long-term scheduling agreements and customer requirement updates instantaneously. Each order is electronically received by the SAP system, updating the sales scheduling agreement, transferred to demand management, and evaluated for procurement and/or production requirements. And this is all done automatically. You'll see instant improvements in your manufacturing efficiency and your delivery performance – and you'll have a high-level view of your entire assembly operation.

SINGLE-SCAN SHOP FLOOR DATA COLLECTION

itelligence has developed a single-scan system for shop floor data collection that enormously simplifies reporting. Customarily, there may be four or five scan events required to complete a transaction: a scan for the receipt number, for the product, for the quantity, and so forth. The it.auto solution simplifies this process with the ability to read a concatenated bar code. It scans physical location, which may be something like Assembly Line 1; product, which is what you're making off that line; and pallet or packing quantity.

As your shippers pack finished boxes or pallets, they do a single scan. The system then automatically reports the information in "handling units," reporting the pallet's unique "license plate," what's in the pallet and its location. The system then updates good pieces in the system, which are successfully completed components that have come off the production line, have passed quality inspection, and are ready for packing and shipping to the customer. It then reports that you've completed one pallet. In real time, it updates your financials, inventory, and all other related aspects of the transaction.

For conveyor belt production lines, you might prefer to fix a scanner at the end of each line so that when a pallet rolls off the line, the scanner records it and reports the number of completed pieces of this particular product off this particular line. That is related back, based on the line and the time, to the production

version of the piece you're making. Now, your OEM customers who release updated versions and revisions continuously, know exactly what version of that product you're making. The it.auto solution provides you with this additional real-time data without the need to add head count to scan finished goods. Best of all, your entire organization is more productive.

CUMULATIVE ACCOUNTING MADE EASY

You've contracted to make several thousand units a month, but your customer wants one invoice a quarter. The it.auto solution can handle that requirement automatically, accumulating deliveries and invoices, and then billing it in the time period required by the customer. Billing is electronic and your payment can be too. Your customer can simply transfer funds to your account electronically (EFT), with no further communication than an acknowledgement of payment.

FIXED TIME. FIXED SCOPE. FIXED FEE. NO RISK.

The it.auto solution is based on the market-leading mySAP.com® e-business solutions platform that has been proven in companies of all sizes for 30 years. The it.auto solution is tailored to the needs of small and midsize automotive suppliers. Plus, it provides an affordable, low-risk solution to support those businesses now and in the future. This package provides automotive suppliers like you with an excellent foundation for improved supply chain performance and allows for future software enhancements.

The it.auto solution is a complete, prepackaged, industry-standard application (based upon industry standard processes) for supporting the key business processes of any automotive supplier enterprise. itelligence provides easy-to-follow templates to convert your item masters, bill of materials, and other legacy data. Moreover, itelligence professionals will train your staff and can have the entire it.auto solution up and running in just 16 weeks for as little as \$500,000, including hardware and starter SAP software licenses.

This proven end-to-end deployment strategy minimizes common implementation difficulties by:

- Using industry-specific best practices to eliminate time-consuming business process customization
- Employing a proven fixed-time, fixed-scope, fixed-fee methodology that eliminates project overruns
- Providing fully integrated functionality, eliminating costly interfaces
- Including a comprehensive training plan to ease the transition
- Providing 40 hours post go-live help desk support

SAVE MONEY. DO IT RIGHT THE FIRST TIME.

SAP and its partners offer a range of SAP® Smart Business Solutions that are designed to meet the unique needs of fast-growing companies. We have been serving small and midsize companies for years. Increasingly, these customers are embracing the mySAP.com e-business solutions platform. Today, more than half of our worldwide customer installations are in organizations with revenues under \$500 million.

SAP Smart Business Solutions provide small and midsize companies with sophisticated, world-class capabilities in a single, cost-effective, low-risk, ready-to-use package. Instead of settling for scaled-down applications, smaller companies like yours can now enjoy the benefits of powerful, industry-specific e-business solutions that deliver the best-in-class functionality necessary for improving profitability.

it.auto uses industry terminology that you can immediately relate to the specific challenges of your business. It also gives you the foundation to address future, often unforeseen, business needs. The solution comes backed by all the power and flexibility of SAP so you can continuously take advantage of new features and functions as they become available.

To find out more about how you too can be up and running with this solution, visit www.itelligencegroup.com or contact itelligence, Inc. at 1-888 956 2086.

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