

# Consolidated Income Statements

## SAP Group - Quarterly Information

### Realigned P&L Structure

UNAUDITED

(€millions)

	2005 Total	2006				2007 Q1	
		Q1	Q2	Q3	Q4	Total	
Software revenue	2.732	514	604	642	1.243	3.003	563
Support revenue	3.138	850	840	866	917	3.473	917
Subscription and other software related service revenue	88	24	33	36	36	129	39
Software and software related service revenue	5.958	1.388	1.477	1.544	2.196	6.605	1.519
Consulting revenue	2.071	535	567	539	608	2.249	518
Training revenue	343	89	98	91	105	383	94
Other service revenue	71	22	23	24	27	96	28
Professional services and other service revenue	2.485	646	688	654	740	2.728	640
Other revenue	70	7	30	16	16	69	7
<b>Total revenue</b>	<b>8.513</b>	<b>2.041</b>	<b>2.195</b>	<b>2.214</b>	<b>2.952</b>	<b>9.402</b>	<b>2.166</b>
Cost of software and software related service	-993	-271	-266	-268	-300	-1.105	-292
Cost of professional services and other services	-1.925	-505	-514	-499	-555	-2.073	-505
Research and development	-1.089	-311	-316	-332	-376	-1.335	-339
Sales and marketing	-1.746	-439	-471	-451	-554	-1.915	-480
General and administration	-435	-110	-109	-112	-134	-465	-119
Other income/expense, net	6	4	5	-3	50	56	2
<b>Total operating expenses</b>	<b>-6.182</b>	<b>-1.632</b>	<b>-1.671</b>	<b>-1.665</b>	<b>-1.869</b>	<b>-6.837</b>	<b>-1.733</b>
<b>Operating income</b>	<b>2.331</b>	<b>409</b>	<b>524</b>	<b>549</b>	<b>1.083</b>	<b>2.565</b>	<b>433</b>
Other non-operating income/expense, net	-25	-17	2	-4	7	-12	-3
Financial income, net	10	36	29	26	31	122	36
<b>Income before income taxes</b>	<b>2.316</b>	<b>428</b>	<b>555</b>	<b>571</b>	<b>1.121</b>	<b>2.675</b>	<b>466</b>
Income taxes	-817	-146	-139	-200	-317	-802	-156
Minority interest	-3	0	-1	-1	0	-2	0
<b>Net income</b>	<b>1.496</b>	<b>282</b>	<b>415</b>	<b>370</b>	<b>804</b>	<b>1.871</b>	<b>310</b>
<b>Basic EPS (in €)</b>	<b>1,21</b>	<b>0,23</b>	<b>0,34</b>	<b>0,30</b>	<b>0,66</b>	<b>1,53</b>	<b>0,26</b>
Weighted average number of shares (in thousands) treasury stock excluded	1.239.264	1.235.617	1.228.597	1.221.709	1.219.176	1.226.263	1.214.076