



REFERRAL-ELIGIBLE SOLUTIONS FOR THE SAP® REFERRAL PROGRAM CANADA – JUNE 2008

Companies that participate in the SAP® Referral program earn rewards for providing leads to SAP that convert into won, closed, and fully paid deals. The following products are currently eligible for payment of referral fees for leads registered in the SAP Referral program. SAP may unilaterally amend this document from time to time. Please refer to www.sap.com/canada/partners/referralprogram for updates.

SAP Business One

Designed to meet the needs of small businesses, the SAP Business One application is an integrated, affordable business management offering. In a single system, it automates business operations such as sales, finance, purchasing, inventory, and manufacturing, while providing accurate, up-to-the-minute views of business data.

www.sap.com/solutions/sme/solution_comparison/index.epx

SAP Business ByDesign™

The SAP Business ByDesign™ solution is an integrated, adaptable business solution built specifically for dynamic, growing midsize companies. It allows these organizations to adapt to their changing needs.

www.sap.com/solutions/sme/solution_comparison/index.epx

SAP Business All-in-One

As midsize companies grow and change, their systems must continually adapt. The SAP Business All-in-One solution helps these companies automate business processes with prepackaged solutions built by SAP partners. Qualified SAP Business All-in-One partner solutions are developed to meet specific industry needs and are based on the SAP ERP

application, the SAP NetWeaver® technology platform, and the SAP Best Practices packages.

www.sap.com/solutions/sme/solution_comparison/index.epx

SAP Business Planning and Consolidation

The SAP Business Planning and Consolidation application is a planning and consolidation offering that can meet budgeting, planning, consolidation, and reporting requirements of midsize companies.

www.sap.com/solutions/performancemanagement/planningandconsolidation/index.epx

SAP Strategy Management

Midsize companies don't have the luxury of spending a lot of time communicating how company goals affect day-to-day operations and how departments and individuals measure their success against those goals. With the SAP Strategy Management application, midsize companies have a way to align and manage goals, initiatives, and metrics throughout their organizations.

www.sap.com/solutions/performancemanagement/strategy/index.epx

BusinessObjects™ Edge Standard

The BusinessObjects™ Edge Standard package helps midsize companies get started with business intelligence (BI). It includes essential BI functionality to empower end users with information insight. Through flexible ad hoc reporting, query, analysis, and dashboards, users can make data-driven decisions. Users also benefit from the convenience of live data access in the tools they use every day, such as Microsoft Office and SharePoint. Backed by an open BI platform, BusinessObjects Edge Standard provides secure, managed information access so the right user receives the right information at the right time.

www.businessobjects.com/product/catalog/edgestandard

BusinessObjects Edge Professional

The BusinessObjects Edge Professional package enables confident decision making through business intelligence. It combines the power of data integration with essential functionality for end users, such as ad hoc reporting, query, analysis, and dashboards for information insight. It is backed by an open BI platform to help ensure the right user receives the right information at the right time.

www.businessobjects.com/product/catalog/edgeprofessional

BusinessObjects Edge Premium

The BusinessObjects Edge Premium package is designed to address the BI needs of midsize companies in a single, affordable, broadly built solution. It adds insightful performance management to the reporting, analysis, and data integration features of BusinessObjects Edge Professional.

www.businessobjects.com/product/catalog/edgepremium

50 090 034 (08/06)

©2008 by SAP AG

All rights reserved. SAP, R/3, xApps, xApp, SAP NetWeaver, Duet, PartnerEdge, ByDesign, SAP Business ByDesign, and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP AG in Germany and in several other countries all over the world. All other product and service names mentioned are the trademarks of their respective companies. Data contained in this document serves informational purposes only. National product specifications may vary.

These materials are subject to change without notice. These materials are provided by SAP AG and its affiliated companies ("SAP Group") for informational purposes only, without representation or warranty of any kind, and SAP Group shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP Group products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.