

Executive Biography

Canada Management Team



RANDY LENAGHAN
Head of Strategic Industries
SAP Canada

Randy Lenaghan is head of Strategic Industries (SI) for SAP Canada. In this role, Randy is responsible for overseeing the development and expansion of SAP's Financial Services and Public Sector industry practices. While driving the vision and go-to-market strategy for SI, his primary objective is to help SAP customers rapidly derive business value from the portfolio of SAP® innovations.

Randy joined SAP in 2013 with more than 25 years' experience in information technology. Immediately prior, he was the chief executive officer at Navantis Inc., accountable for formulating and executing the organization's long-term strategies and driving growth by focusing on innovation, quality, and exceptional client experiences.

His career trajectory features an exceptional track record of executive management and growth achievements, in Canada and overseas. As a member of the senior leadership team at Microsoft Canada, Randy demonstrated acumen in executing growth strategies that led the enterprise sales organization to achieve year-over-year double-digit growth across various industry verticals. He served as vice president of the Asia Pacific region for 724 Solutions Inc., and as vice president of sales for BCE Emergis Corporation. Beginning his career as a sales trainee at IBM, Randy rose rapidly as a direct result of his ability to build strong relationships with customers, mentor teams, and deliver to corporate objectives.

Randy holds a bachelor's degree in economics and business administration from the University of Western Ontario in London, Ontario.

