

# Sagem: Enhancing IT Performance to Steer Business in the Right Direction with SAP® MaxAttention™ and SAP HANA®

When it comes to critical flight and naval navigation software, civilian and military customers around the world rely on technology and innovation from Sagem. To help ensure peak business performance, Sagem relies on SAP. So when the opportunity arose to enhance its SAP® solutions with cutting-edge, in-memory computing technology, Sagem turned to the SAP Active Global Support (SAP AGS) organization.

Leveraging the SAP MaxAttention™ offering, Sagem migrated its SAP NetWeaver® Business Warehouse application to the SAP HANA® platform. With solid support and guidance on implementation best practices from SAP AGS, the migration went smoothly, without disruption to the business. Now database volume has been reduced and reporting is faster than ever – helping Sagem navigate and control its business with the same precision it provides to customers.



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# Executive overview

## Company

Sagem, a SAFRAN company

## Headquarters

Paris, France

## Industry

Aerospace and defense

## Products and Services

Optronics, avionics, electronics, and critical software for helicopter flight controls, inertial navigation systems, and unmanned air vehicle systems

## Employees

7,500

## Revenue

€1.4 billion (2012)

## Web Site

[www.sagem.com](http://www.sagem.com)

## BUSINESS TRANSFORMATION

### The company's top objectives

- Increase efficiency using cutting-edge, in-memory technology
- Enable faster, more flexible reporting and improve data access

### The resolution

- Leveraged the SAP® MaxAttention™ offering to support the migration of the SAP NetWeaver® Business Warehouse (SAP NetWeaver BW) application to the SAP HANA® platform
- Upgraded SAP NetWeaver BW to make data available to more users
- Followed best practices for a safe implementation and launch recommended by the SAP Active Global Support organization
- Finalized the implementation on time, without disruption to the business

### The key benefits

- Accurate, detailed, and granular production reporting and analysis for smarter, faster decision making
- Reduction in database size
- Faster activation, loading, and online analytical processing cache
- Data that can be accessed more easily by 400 users

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“I have never seen such a successful project in terms of planning. It was delivered on time, notably thanks to SAP MaxAttention services.”

Thierry Milhe, CIO, Sagem, a SAFRAN Company

## TOP BENEFITS ACHIEVED

# 93.7%

Faster query execution  
(from an average of 112.86 to 7.07 seconds)

# 79.4%

Database compression  
(from 2.15 TB to 443 GB)

# 56.5%

Faster data load times  
(531 to 231 seconds)

# 94.1%

Faster data activation  
(699 to 41 seconds)

# 98%

Faster cache execution  
(135 to 2.6 seconds)

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