Drive New Operational Efficiencies and IT Savings with the TCO Assessment Service from SAP

IT and business leaders like you are always seeking new ways to reduce IT complexity and drive lower operational costs. One quick, effective way is to take advantage of our total cost of operations (TCO) assessment service to help improve management of your SAP® solution landscape. You can use this customized service to explore new ways to minimize complexity, enhance operational excellence, optimize IT spend to **drive more innovation,** and **better align IT** with the needs of your business.

Are you ready to discover how to maximize the value of your SAP solutions?

Power breeds complexity.

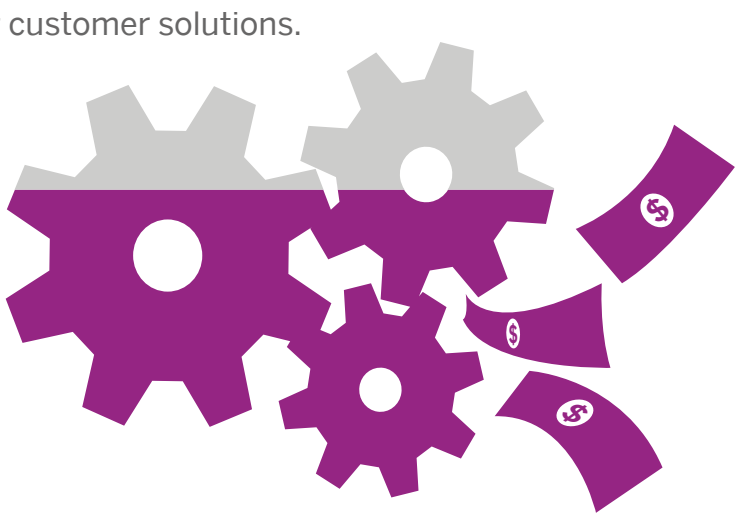
With the rich functionality of SAP software, your company can become a best-run business. Many organizations have extended the power of these solutions with customizations, which can **increase the complexity of maintaining system landscapes.**

70%

Customers who have customized more than half of their SAP solutions[1]

Are you focused on operations or innovation?

While extending business innovation potential in the standard software, customization often drives up the cost of running powerful IT solutions. Consider reverting to the standard offerings instead of retaining customer solutions.

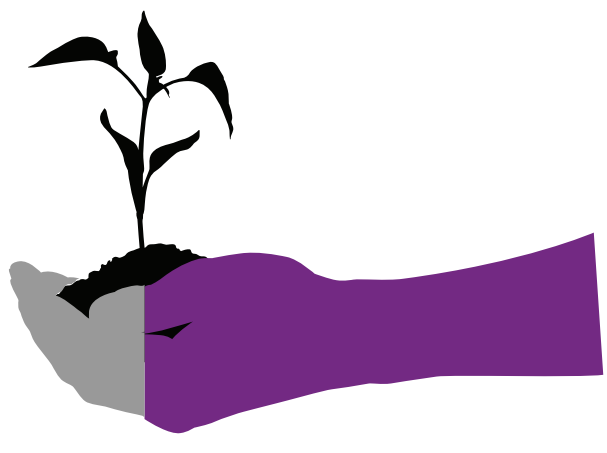


70%

Total spending on operating expenses, as reported by SAP customers[2]

Get more from your investment.

To keep pace with the competition or to gain business advantage, you need to harness more value from your installed SAP solutions. You need clear steps you can use to improve usability, reduce costs, and take advantage of innovations offered by SAP.



80%

CIOs who wish to harness more value from their SAP solutions[3]

Introducing a TCO assessment service from the SAP CIO Advisory Services group

With this service, experts from the SAP Services organization work with you in an eight-day engagement. Our comprehensive assessment helps you identify opportunities and provides executable recommendations for **reducing complexity** and where there is potential for **reducing TCO**. The assessment also recommends methods that **support continuous improvement** and innovation. You can also benchmark your operations and process maturity against those of peers in your industry.

4 days
Discovery

3 days
Data compilation

1 day
Presentation of customized results

We deliver just what you need.

With a minimal investment of time, you'll receive a customized review of your IT operations that helps to identify potential improvement areas and savings opportunities. The service also delivers:

- An operations issue list with **prioritized recommendations**
- Benchmark analysis to compare your **performance with peers**
- A checklist with strategies for **reducing complexity** and potential areas to revert to standard SAP functionality
- Key operational metrics that **capsulize your IT landscape**
- An execution road map with **timelines and required effort** for quick wins, as well as short-, mid-, and long-term recommendations
- **Quantified cost reduction** possibilities by operational and solution areas
- An innovation road map that helps you **prepare for growth**

Pave a clear path to your future success.

Use the TCO assessment service from SAP to outline the steps necessary to **meet your cost reduction and IT simplification goals.** Take advantage of this opportunity to simplify, standardize, and consolidate your SAP landscape – while **freeing the capacity and budgets necessary to support innovation.**

Learn more.

For more information on the TCO assessment service, contact your local SAP sales rep or visit us at www.sap.com/services-support/svc/business-transformation/consulting/transformation-services.html.

Sources

1, 2, and 3: Data points from a 2013 survey of SAP Services customers.

The Best-Run Businesses Run SAP™

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