

Cordis Harmony Application for Duet Enterprise



Solution: Cordis myPurchase

Platform: MS Windows, SharePoint 2010, SAP® Human Capital Management, SAP ERP

Partner Name: Cordis Solutions

Partner Size: Small

Country or Region: Europe and U.S.

Industry: High tech

Solution Overview

The Cordis Procurement Portal application makes it easier to purchase goods and services by guiding the buyer through the purchasing process while at the same time encouraging collaboration with their colleagues and keeping them informed of procurement activity.

Partner Profile

Cordis has been built from the ground up to deliver on a simple promise. We reduce the time to deliver benefits. Based on Duet® Enterprise software, our solutions are designed to work with our customers' existing IT investments and deliver more value from them. We work in areas that customers are striving to address and provide solutions that reduce barriers to adoption. By using software from Cordis, customers realize benefits faster and more cost-effectively than before.

Software and Services

- Duet Enterprise software
- Application and landscape installation for Duet Enterprise
- Value assessment workshop for Duet Enterprise

For more information about Duet Enterprise, go to:

www.microsoft.com/Duet www.duet.com

www.sap.com/duetenterprise



"The Cordis Procurement Portal for SAP provides companies with an innovative approach to simplifying the procurement process within G5D'SRM or G5D'ECC. Simple user interfaces and U'quiding buying procedure will ensure user adoption, reduce change management costsžand increase compliance to preferred suppl]Yf agreements "

Ben Tempest, Excelerated Sourcing

With an increased focus on Procurement and spend, companies are looking for innovative use of technology to ensure adoption of processes that help reduce maverick spend and buying costs.

Business Needs

In recent years, procurement has been highlighted as a key strategic function for most organizations. Category managers are tasked with delivering measurable bottom-line savings to the business as well as making decisions around supplier risk.

To realize benefits identified by the category managers, a streamlined procurement process is required. Providing buyers with a simplified user interface and guiding them through transactional activity is paramount to ensuring compliance with agreed processes and preferred supplier agreements.

Typically, software that is deployed by businesses is complicated and assumes that the user has advanced knowledge of both the system and the process they have to follow. This is not always the case, and companies find themselves having to retrain users on a frequent basis to improve compliance. Many buyers will be familiar with online shopping at home and can do

this without any formal training. This concept needs to be applied to the world of business procurement in order to ensure compliance and process efficiency.

As well as simplifying transactional activity, it is also important to encourage open collaboration between peers:

- Procurement needs a central location where it can showcase the work it is doing – buyers need to be aware of new contracts and suppliers, and of the associated benefits to ensure adoption of the new agreements.
- If suppliers are not performing, procurement needs to be made aware so that action can be taken.
- If buyers have questions for procurement, this should be effectively facilitated.





- Documentation, such as policies and procedures and training materials, is important and needs to be managed and stored in a central location so that the most recent version can easily be
- The buyer should be able to review products and suppliers and share this information, as it may be beneficial to others.

Solution

To address the points raised above, Cordis has built the myPurchase application. Developed using Microsoft SharePoint 2010, buyers can carry out purchasing transactions and benefit from collaboration and document management functionality. Duet Enterprise is used to handle integration with existing procurement systems, such as the SAP ERP or SAP Supplier Relationship Management applications.

At the start of the process, the buyer is presented with a procurement home page. From here, a product search can be initiated either by browsing through a product category hierarchy or by entering a keyword.

Product category landing pages will provide the buyer with instructions on how to order products, news articles relating to the category, FAQs, and the ability to contribute to discussions online, view most purchased products, and also get information about preferred suppliers.

Instant messaging functionality will also be available if they have a question for the relevant member of the procurement team.

When the buyer selects a product, it can be added to a shopping basket before being sent to the SAP software system to create a requisition or shopping cart. Prior to this, a buyer will be able to read product reviews

and ratings to help them make a more informed decision. Then, once purchased, they can create product reviews online so that their peers can benefit from their experiences.

Benefits

The Cordis myPurchase application provides a central hub for all employees who are involved in the procurement process.

- Guided buying process to make sure the buyer knows exactly how to purchase items and who to purchase them from.
- A simple user interface will reduce the change management and training effort and increase user adoption.
- Effective document management will mean users can easily locate documents and be confident they are reading the latest version.

 Collaboration – FAQs, discussions, instant messaging, and product reviews will mean that the buyer can make informed decisions.

Certified Solution

myPurchase is one of the Cordis Harmony applications based on the Cordis Harmony Platform. The myApprove application, also based on the Cordis Harmony Platform, has received SAP certification as Duet Enterprise content.

For More Information

Please go to our Web site at www.cordissolutions.com, or contact us via info@cordissolutions.com.

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