

# Run Better in Weeks to Address Current and Future Business Needs



The Best-Run Businesses Run SAP™



**Shorten your time to greater efficiency and profitability**

# Shorten your time to greater efficiency and profitability

Meeting core business objectives and keeping IT projects on time and within budget are especially important in today's challenging economy. Achieving these goals requires predictable costs and results and a **short time to business value**. New software should integrate with current functionality and provide a foundation that you can extend easily to address future business needs.

SAP, together with a broad ecosystem of partners, offers a wide range of modular – and fully integrated – solutions for core business processes that are designed specifically for rapid deployment in companies of all sizes. The solutions also support industry-specific processes, in-memory computing, and enterprise mobility.

SAP® Rapid Deployment solutions and the rapid-deployment solutions of SAP partners combine standard SAP software with implementation services from the SAP Consulting

organization or SAP partners. The solutions incorporate best practices, preconfigured content, and end-user materials to speed time to value for your investment.

With a fixed scope and cost, rapid-deployment solutions from SAP and its partners help you meet your project deadlines, stay within budget, and quickly achieve the business and IT results you want. You also have a comprehensive array of choices for hardware, hosting and cloud options, and financing to address your specific needs.



# Solutions for your most urgent business needs

## Solutions for your most urgent business needs

Leverage best practices and tools for fast time to value

Finding solutions that support a specific line of business or business process and integrate with a centralized information system has become important. Standard software available in the preconfigured SAP Rapid Deployment solutions offers a wide range of functionality to suit your specific industry, business process, or line-of-business requirements. In addition to processes for specific industries (such as banking or retail), the solutions support such core process areas as:

- Sales, service, and marketing
- Supply chain management and procurement
- Product development and manufacturing
- Human resources

- Financials
- Operations and IT
- Mobile, in-memory, and cloud computing

You can use SAP Rapid Deployment solutions with leading-edge analytics functionality available in standard SAP software.

In addition to laying the foundation for a core enterprise resource planning (ERP) solution, SAP Rapid Deployment solutions can broaden an existing ERP footprint to address new business needs or extend your current system. The solutions can also serve as integrated replacements for non-SAP software.



# Leverage best practices and tools for fast time to value

Solutions for your most urgent business needs

## **Leverage best practices and tools for fast time to value**

When implementing SAP Rapid Deployment solutions, SAP Consulting and SAP services partners use content and expertise derived from actual customer implementations. These best practices help you quickly enhance your business processes and meet industry standards – often within weeks.

With best practices for implementations, SAP delivers proven, preconfigured content based on industry best practices for specific business processes. The software solutions that SAP builds are deemed to incorporate the best way to handle those processes and have been adapted constantly by successful SAP customers. As a company's business processes evolve, so do our implementation best practices.

In addition, specific tools make it simple and easy to manage rapid-deployment projects. These include a project schedule, kick-off presentations, test scripts, and a list of preimplementation requirements. SAP also provides tools that facilitate the adoption of a solution by your business – such as key-user training materials, business process documents for end-user training, and a going-live checklist.

This combination of best practices, tools, and content gives you a proven solution that can be installed easily and quickly.



# Minimize cost and risk with a predetermined scope and time

## **Minimize cost and risk with a predetermined scope and time**

Choose deployment, pricing, and financing to suit your needs

Quickly add new functionality as needed

SAP Rapid Deployment solutions are available at a predetermined price and scope by leveraging the implementation accelerators, tools, and best practices that SAP Consulting and SAP partners have gathered during many years of installations.

Standardized statements of work outline the specific services that are included in the quoted price. SAP services partners and value-added resellers provide capabilities and expertise for your specific industry and lines of business. SAP-certified providers of cloud services and SAP hosting partners offer deployment options to match your specific business needs.

Most solutions are delivered remotely, which helps to minimize deployment costs. In addition to services for functional and industry implementation, deployment and assessment services are available for analytics and cross-functional solutions. These services help you upgrade and test your software and optimize your system landscape.

Know exactly what functionality you're getting, when you'll get it, and how much it will cost.



# Choose deployment, pricing, and financing to suit your needs

Minimize cost and risk with a predetermined scope and time

## **Choose deployment, pricing, and financing to suit your needs**

Quickly add new functionality as needed

A large ecosystem of SAP partners maximizes the availability of and choice within the portfolio of rapid-deployment solutions.

System integrators and value-added resellers provide capabilities and expertise for specific industries and lines of business. SAP-certified providers of cloud services offer deployment options to match your business needs. Flexible pricing and financing from partners help you meet your specific budget requirements.

You can find the right partner to meet your specific needs and get you up and running quickly by visiting the rapid-deployment solutions store on the SAP EcoHub solution marketplace at [ecohub.sap.com/store/rds](https://ecohub.sap.com/store/rds).

Plan your implementation to fit your timeline and budget and know, up front, what your budget will buy.



# Quickly add new functionality as needed

Minimize cost and risk with a predetermined scope and time

Choose deployment, pricing, and financing to suit your needs

**Quickly add new functionality as needed**

SAP Rapid Deployment solutions future-proof your technology investment by helping you quickly and precisely address new business needs with your choice of software, deployment, and licensing options. Implementations can often be completed within days or weeks.

The integrated and modular enhancement approach helps to align your business and IT goals. The fixed, highly transparent scope allows a faster time to market while helping you meet your project deadlines and achieve the specific business results you expect. The solutions can also lower the ratio of service costs to license costs and reduce total cost of implementation and total cost of ownership.

Turn to SAP Rapid Deployment solutions for unprecedented time to value, predictability, flexible deployment options, and integrated support for growth.





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## Objectives

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### Summary

SAP® Rapid Deployment solutions provide quick and predictable value in organizations of all sizes and industries. The modular solutions include SAP software, content, materials for user enablement, and implementation services. They are delivered by the SAP Consulting organization – or SAP partners – with predetermined scope, time, and cost. You can choose from multiple options for software, deployment, pricing, and financing to address your specific needs.

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### Objectives

- Minimize implementation risk by keeping projects on track
- Accelerate time to value with a fast implementation
- Increase project transparency with fixed scope and cost
- Build on existing technology
- Maximize flexibility for future business needs

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## Solution

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## Benefits

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## Quick Facts

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### Solution

- Preconfigured software to suit specific industry, process, or line-of-business needs
- Proven best practices, templates, and tools to streamline implementation
- Guides and educational materials to speed user adoption
- Fixed scope implementation services and simple, upfront pricing maximizes predictability and reduces risk
- Integration with existing and future SAP landscapes

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### Benefits

- Increase project success rate
- Align business and IT goals
- Future-proof IT investments
- Reduce total cost of ownership
- Shorten time to market
- Drive innovation with mobility, in-memory computing, and cloud computing

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### Learn more

To learn how SAP Rapid Deployment solutions can help your organization, go to [www.sap.com/rapid-deployment](http://www.sap.com/rapid-deployment).