



**Move to Your Cloud, Your Way –
With SAP® Services**



The Best-Run Businesses Run SAP™

Start your move to the cloud today

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Like many progressive organizations, you want to [get the benefits out of the cloud](#) to reduce operational costs while increasing speed and flexibility in meeting evolving business demands. The SAP® Services organization provides a portfolio of planning, transition, and optimization services to help you make your move toward the cloud in a smooth, reliable, and sustainable manner.

As many enterprises have done, yours could significantly reduce total cost of ownership (TCO) by using cloud computing or running your SAP solutions in a virtual environment. The advantages of cloud computing go beyond virtualization to include greater scalability and the flexibility to adapt to fast-changing business needs. But how do you make the move to virtualization and cloud computing – quickly, cost-efficiently, and with minimal disruption to the business? If you've put it off due to lack of in-house cloud expertise, you can now move ahead with confidence by partnering with the experts from SAP.

With comprehensive consulting services delivered by SAP Services, you gain access to the deep software knowledge, cloud know-how, best-practice support, and experience you need to take advantage of cloud computing. These services align with the strategy, design, migration, and operational phases of your transition journey to a cloud-based environment.



Assess your cloud readiness

Centrally manage your virtualized SAP software landscape

Migrate to the cloud with confidence

Accelerate your IT projects in the cloud

Your SAP software landscape – reliably managed

Unleash innovation with SAP HANA Enterprise Cloud

Create hybrid scenarios with cloud integration

Assess your cloud readiness

Assessment and design services for cloud transformation help you identify requirements and develop a road map to adopt cloud computing technology as well as virtualization technology. We'll outline how to accelerate the migration of your company's SAP solutions to a public, private, or hybrid cloud environment.

In the assessment phase, SAP consultants help you define a cloud strategy for your SAP software, build team knowledge, and provide a road map optimized for your business. We can work with any SAP technology partner you choose as we support best practices and offer recommendations for a cloud environment that's right for you.

We have services that let you acquire hands-on experience of running your software systems in a cloud in order to give you a full understanding of the benefits of a cloud environment. Our services will accelerate your cloud transformation. They start with a landscape analysis, go on to create a business case and a target architecture, and then perform initial migrations. A transformation road map will help you continue your cloud adoption.



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In every stage of your cloud journey, you can take advantage of SAP NetWeaver® Landscape Virtualization Management software to reduce the costs for managing your SAP software landscape running within different environments, whether they are physical, virtualized, or in different cloud environments. SAP consultants can implement SAP NetWeaver Landscape Virtualization Management for you in a production or nonproduction environment and configure the SAP solutions and infrastructure to be used by the software.

Once SAP NetWeaver Landscape Virtualization Management has been configured, you'll be able to monitor and manage your SAP solutions centrally and automate routine administrative processes and tasks associated with your SAP software. You'll be able to copy existing SAP solutions and refresh data in your test environments, thereby maintaining the quality of your tests. SAP NetWeaver Landscape Virtualization Management allows you to monitor and analyze your SAP software landscape in a holistic manner. As a result, you can provide your data center team members with a configurable view of the software landscape and infrastructure used, allowing them to adapt the landscape setup and resource assignment as business requirements change.



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SAP Services can help you with the complete migration – from an on-premise SAP software landscape to a virtualized infrastructure and private or public cloud environment. During the planning phase, expert consultants validate that your infrastructure is ready for application virtualization or will make the necessary adjustments to prepare your software landscape accordingly. SAP consultants then migrate your SAP software to a cloud environment in a manner that helps ensure

minimal impact on system performance. For utmost flexibility, you can combine this migration service with a system upgrade service or a minimized downtime service. With this cloud migration service, you benefit from predictable effort and costs and can realize a faster return on your investment by accelerating the migration of your SAP solutions.

Rapidly migrate your on-premise
SAP solutions to a cloud environ-
ment at a predictable cost.



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SAP Services helps you get up and running quickly with preconfigured software you can set up and test in a development environment in the cloud. Cloud infrastructure and managed services from SAP let you take advantage of fast, secure cloud environments for your application innovation needs before going live with the software. SAP provisions customer-defined landscapes on demand. This includes importing systems, integrating, and moving system software as needed.

When you're ready, SAP Services moves the SAP software and data with our cloud logistics services to your final infrastructure, whether it's on premise or in the cloud hosted by SAP. As a result, you reduce implementation time, effort, and cost. Because you work with your own data, jump-starting projects in the cloud lets you get a running start on your implementation. This helps you maintain momentum once the software is live in your environment. What's more, this service provides near-immediate access to preconfigured rapid-deployment solutions, further accelerating your time to innovation and value with IT projects.

Dramatically reduce implementation time, effort, and cost by using preconfigured SAP software in the cloud.



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Turning to an outside organization to manage the operations of your SAP software is an effective way to reduce the demands on your technical staff while lowering costs. The remote application operations service from SAP Services manages the day-to-day technical operations of your SAP software in a virtual environment, tapping the technical expertise of SAP experts worldwide.

Leveraging our proficiency and experience in SAP technology, our remote application operations team monitors, maintains, and optimizes the operation of your SAP applications and the underlying infrastructure of your SAP software running in a cloud environment.

This includes:

- Remote operations of the SAP software landscape
- Remote operations of the database for SAP solutions
- Remote system monitoring
- Remote back-office support
- Remote improvement of software operations
- Service management

Through the flexibility of this service, we enhance the technical expertise of your organization and your SAP applications in the cloud. At the same time, this approach helps you reduce costs and improve financial predictability while freeing your IT staff to focus on strategic business initiatives.



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Take the risk out of your cloud strategy and kick-start your business by taking advantage of the SAP HANA® Enterprise Cloud service. We offer two choices. The project cloud is for nonproductive systems and helps you build trust and gain experience with the cloud. The production cloud is for mission-critical landscapes, where we can assist you in assessing the value of your scenarios. Once a smooth transition has been achieved, we can support you in operating the software landscape.

SAP HANA Cloud Platform is the platform of choice for enhancing existing solutions as well as for creating entirely new applications. It is unique in that it integrates with all your existing SAP software – whether on premise or in the cloud. With SAP enablement services for SAP HANA Cloud Platform, you get just the right level of support to jump-start a project while being coached by experienced development consultants. Alternatively, you can opt to get all the knowledge you need to begin your project yourself. Or you can choose to get the development support you need for any kind of implementation.

For advanced application innovation requirements, SAP has the space, tools, and expertise to help you – on demand.



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When moving parts of your software landscape to the cloud or extending your IT footprint with cloud solutions from SAP, integration of your on-premise and cloud environments is essential to support your processes end to end. With SAP Services, you can quickly integrate to connect the best of both worlds – either in a small remote delivery approach or as a rapid-deployment solution, depending on the level of integration and solutions to be connected.

A rapid-deployment solution offers you pre-packaged software for immediate consumption, delivering significant savings on traditional installation and implementation efforts. Besides saving time and effort, it can eliminate errors and provides a new, attractive way of deploying SAP applications to cloud and other infrastructures. The deep process and technical knowledge of our experts supplies you with all the data where and when you need it – on premise or in the cloud



Integration of your SAP solutions on premise and in the cloud will support your processes end to end.



Tap into our expert guidance on your journey to the cloud

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Throughout all phases of your journey to the cloud, SAP Services acts as a trusted advisor. Our assessment and design services let you benefit from the project experience of SAP Services while applying best practices and deep product knowledge. The implementation of the SAP NetWeaver Landscape Virtualization Management software and the cloud migration service support a smooth, clear transition to a new environment. Cloud infrastructure and managed services help reduce time to value while minimizing risk and maximizing benefit as you move to the cloud. SAP provides you

with SAP HANA Cloud Platform, the environment in which you can integrate your existing enterprise resource planning (ERP) software with public cloud services. You even have the possibility of developing your own scalable cloud applications utilizing the full power of SAP HANA. Remote application services assist you in managing your tailored cloud so that you can spend more time on innovation and strategic business initiatives. The cloud integration services ensure end-to-end process support in your hybrid environment.

Kick-start your cloud adoption and get hands-on experience of the cloud with SAP Services.





Objectives

Solution

Benefits

Quick Facts

Summary

To establish a framework for an easily adaptable and scalable IT environment, you need to take advantage of the full benefits of the cloud. With comprehensive consulting services delivered by the SAP® Services organization, you gain access to the deep software knowledge, cloud know-how, best-practice support, and experience you need to take advantage of cloud computing.

Objectives

- Reduce operational costs for infrastructure and SAP software
- Improve infrastructure agility and scalability
- Shorten response time in fulfilling business needs
- Retain physical control of SAP software while outsourcing routine operational tasks
- Reallocate resources from maintenance to innovation

Solution

- Cloud transformation services
- SAP HANA® Enterprise Cloud service

Benefits

- Quickly transition from concept to a smoothly running cloud environment
- Reduce the total cost of ownership of your SAP software landscape
- Focus on strategic initiatives and value-adding endeavors by freeing your IT staff from routine operational tasks
- Accelerate time to value for your business users

Learn more

Visit us online at

www.sap.com/services-support/svc/virtualization-cloud-management.html.



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