



PRACTIKA GLOBAL CHILE

Chilean-based Practika Global Chile S.A. is an IT consultancy whose aim is to provide business solutions based on state-of-the-art IT technologies, with a service offering that includes process reengineering. Practika's main business lines are consulting services focused on the SAP® ERP application and outsourcing for accounting, payroll, and headhunting operations.

AT A GLANCE

Partner Details

- Name: Practika Global Chile S.A.
- Location: Santiago, Chile
- Industry: Professional services
- Web site: www.praktikaglobal.cl (Spanish)
- E-mail: contacto@praktikaglobal.cl

Engagement Objectives

- Use SAP® Best Practices offerings to rapidly implement solutions that meet all business requirements
- Standardize tools, the SAP ASAP Focus methodology, and SAP Best Practices to offer out-of-the-box, integrated solutions quickly and cost-effectively to a variety of industries

Services Performed by SAP Consulting

- Explained benefits of the SAP ASAP Focus methodology to Practika consultants and taught them how to use it
- Presented all productized services and accelerators currently available to help partners and customers obtain benefits from fast implementation

Why SAP Was Engaged

- Achieve faster implementation using tools from SAP Consulting
- Boost Practika's credibility with its client base
- Gain understanding of the tools and methodology to focus on small and midsize firms

Engagement Highlights

- The SAP ASAP Focus methodology provided 1 common approach and toolkit for implementing highest-quality solutions at a low cost.
- Hands-on practical coaching helped Practika address the midsize market.
- Partner enablement activities fine-tuned Practika's direction, approach, and methodology for the midsize market.

Scope of Engagement

- SAP ASAP Focus methodology
- SAP Best Practices Baseline Package offering

“The training for the SAP ASAP Focus methodology was an excellent approach to helping us deliver implementation projects based on the SAP ERP application faster. The documentation helped us understand and prepare business proposals, opening up our business to the small and medium enterprises in Chile.”

Daniel Ripoll, Sales Manager,
Practika Global Chile S.A