



LABORATORIOS CIENVAR

AT A GLANCE

Company

- Name: Laboratorios CienVar, S.A.
- Location: Caracas, Venezuela
- Industry: Life sciences
- Products and services: Pharmaceutical products
- Revenue: US\$50 million
- Employees: 100
- Web site: www.cienvar.com (Spanish)
- Implementation partner: SAP® Consulting and SofOS C.A.

Project Objectives

- Install integrated enterprise resource planning solution to support company growth
- Implement quickly, while meeting all business requirements
- Align with partner companies already using SAP solutions

Key Challenges

- Provide support for national and local requirements and regulations
- Sustain company growth in a stable and profitable way
- Find IT solution suitable for short- and long-term needs

Solutions and Services

- SAP Best Practices Baseline Package offering, based on SAP ERP application
- SAP ASAP Focus methodology
- SAP Project Management services

Why SAP Solutions and Services

- Fast-results approach to installation, at lower cost
- Flexible, open technology and predefined business scenarios
- Expert knowledge within SAP Consulting and its use of proven best-practice methodologies

Implementation Highlights

- Rapid implementation, using 60% fewer resources
- Efficient training of customer team using online learning
- Minimal risk and disruption to business through fixed scope

Key Benefits

- More control over business processes
- Better, faster, more relevant, and more precise information
- Shorter financial closing – from 15 days to less than 2 days
- Clearer picture of profit sources and history of maintenance and client contacts

Laboratorios CienVar, S.A., part of the pharmaceutical group Laboratorios Vargas, S.A., serves Venezuela and the Caribbean region. For an integrated and affordable enterprise resource planning solution better aligned with other companies in the group, and to support business growth, CienVar chose an SAP® solution and implementation support from SAP Consulting.

“Expert knowledge and use of proven methodologies by SAP Consulting resulted in rapid implementation of an SAP solution to match our partner companies. Fewer company resources were involved, causing minimal disruption to our business, and online learning ensured efficient training for our team.”

Roberto Dorta
Chief Financial Officer
Laboratorios CienVar, S.A.

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